

**City of Greensboro, North Carolina, RFP # 08-12
for Municipal Solid Waste Management Services**



**FCR Greensboro, LLC.
d/b/a “ReCommunity”**

809 West Hill Street
Charlotte, NC 28208

Tel. (704) 697-2000

Submittal Date: **Thursday, 10 May 2012**



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Electronic versions, enclosed	



RE Community Holdings II, Inc.
809 West Hill Street, Suite A
Charlotte, NC 28208
(704) 379-0600

Thursday, May 10, 2012

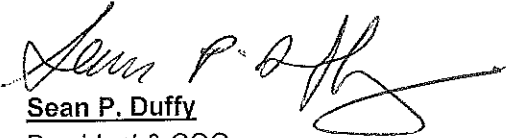
Ms. Susan Crotts
Centralized Contracting Division Manager
Purchasing and Treasury/ Centralized Contracting Division
MMOB-Room UG12
300 West Washington Street
Greensboro, NC 27402

Dear Ms. Crotts,

ReCommunity has operated recycling facilities, including transfer operations, for 25 years. Our proven performance, experience, and resources for successfully providing value added services to municipalities through the process of diversion, recovering, processing, and marketing commodities make us an ideal operator of the City of Greensboro MSW Transfer Station for one key reason- the who better to manage the City's MSW than the partner who has provided reliable recycling processing to the City of 18 years. As our proposal expounds, we aim to recover recyclables from the City's waste stream, helping the City improve its recovery rate and saving the City hauling and disposal costs.

During our three decades in business, we have repeatedly demonstrated our ability to handle large-scale operations and retrofit of facilities. In this proposal, ReCommunity offers the City of Greensboro the opportunity to divert more waste from the landfill with a new MSW scalping system at 6310 Burnt Poplar Road. This offer will create new value to all community members in the City of Greensboro and surrounding areas.

The cornerstone of our success derives from excellent service and reliability as well as timely reporting, accounting, and support of the hundreds of municipalities and consortiums who entrust us with long-term contracts to manage and grow their environmental programs. We look forward to the opportunity to work with the City of Greensboro in "Leading the Recovery Revolution."


Sean P. Duffy
President & COO
ReCommunity
809 W. Hill Street
Charlotte, NC 28208



EXECUTIVE SUMMARY

For more than 30 years, ReCommunity's sole focus has centered on forming public-private partnerships to recover recyclable material from the solid waste stream. We have an excellent track record of diverting resources from the landfill in the Southeast, and through our proven performance of more than 18 years at our Materials Recovery Facility in Greensboro NC, we are confident that we can serve the community's needs for more sustainable solid waste management than anyone else. In short, ReCommunity will bring world-class performance, uncompromising service, and all benefits associated with maximizing recovery at the City of Greensboro Transfer Station located at 6310 Burnt Poplar Road.

ReCommunity proposes to recover recyclables at the Transfer Station

We are proposing to operate the City's transfer station to transfer MSW from curbside trucks to large transfer trailers. We are interested in this single scope of work as requested by the City due to the opportunity to extend our reach into resource recovery. As the City's recycling partner, we have discussed the merits of recovering non-source-separated recyclables from the waste stream. Over the years observers of the waste at the transfer station have reported recyclable-rich loads and wondered why we can't manage to divert that material from the landfill. ReCommunity is using this RFP as our opportunity to act on a plan that has been discussed many times- recover those recyclables at the transfer station.

Our mission is resource recovery. And while we would prefer to see recyclables source-separated, we acknowledge that there are, and will be for the foreseeable future, significant amounts of recyclables in the City's waste stream. We believe that there is enough recyclables to recover them cost-effectively at no cost to the City and give the City 100% of the economic benefit of avoided hauling and landfill cost.



ReCommunity's qualifications to operate the Transfer Station

While the focus of our company has not been geared towards transfer of waste, the material handling expertise required to be an effective waste transfer station operator is inherent in our operations, every single day. We operate several facilities with throughput of over 100,000 tons/year, and we're doing a whole lot of material handling from the time the material tips on the floor until the material leaves the building. Over 2,000,000 tons of recyclables flow through our MRFs every year. Commingled recyclables are moved by rolling stock, screened by mechanical screens, analyzed by optical readers, blown in different directions by air handling systems, separated by sorters, and baled in balers, until the recyclable commodities that we make are once again handled by rolling stock operators to load trailers.

Further, we have managed recyclables transfer operations for most of the 20+ years we have been in operation. Facilities like the Sarasota County, FL transfer station receive 20,000 tpy of recyclables in different streams, compact those into transfer trailers, and send those trailers to our MRF for recyclables processing.

And some of our customers, like Ann Arbor, MI and Tompkins County, NY, have preferred to have a recycler be in charge of their waste. So in both cases, we operate municipally-owned transfer stations, recover recyclables from the waste stream, and ship the remaining trash to the landfill. We've concluded one thing at least- it's a lot easier to operate a transfer station than operate a MRF.

Recovery system, operation and goals

But much more interesting, and challenging, is the recovery of recyclables at the Transfer Station. What can we expect? How can we do it safely? How can we maximize recovery and yet be cost-effective? Our full-service single stream MRF near Patton Ave. and Martin Luther King Blvd. gives us advantages for recovering recyclables at the transfer station. We don't plan on sorting commodity grade material for the most part. We don't plan on building a "mini-



MRF” at the Transfer Station. We do plan on separating a mixed stream of recyclables of reasonable quality that can be further separated at our MRF. ReCommunity has designed the ideal Phase 1 recovery system and engaged a trusted, first-rate equipment manufacturer to provide the system. The system is deceptively simple, but will allow us to cost-effectively select recyclables–rich loads, dissect the recyclable portion, and sort the recyclables into a single stream for shipment to the MRF- in effect, scalp recyclables off the MSW stream.

This process is designed to help the City meet your goals of waste reduction while continuing the education process to improve source-separation programs. The new scalping system that we will install at 6310 Burnt Poplar Road will better serve the City by diverting valuable recyclables from the landfill, minimizing costs and reducing the City’s carbon footprint.

Transfer of Waste Operation Plan

Not to be under-estimated, ReCommunity will utilize the same plan as the City uses now to transfer waste. The design of the waste flow is well-conceived, and we know we can maximize load weights to keep hauling cost to a minimum. We will provide the latest in mobile equipment to ensure smooth transfer of waste. And we will enhance that equipment to allow us to recover the recyclables effectively.

We have inspected the City’s site and operations and are prepared to take over the operation in a seamless transition that will not interfere with the City’s ability to provide this crucial public service to Greensboro residents and businesses.

Strong Economics

Our proposal provides the City of Greensboro with a lucrative cost-saving financial opportunity. Our plan is to recover corrugated cardboard, metals, large plastics, and some other fiber that has enough commodity value to cover our costs of recovery. Thus our proposal to transfer trash incurs a small tip fee (small compared to the cost of hauling trash and disposal in the landfill), and we will not charge the City any extra for the Recovery operation. The City will therefore keep 100% of the savings from avoided hauling costs and landfill disposal. Our



projections for recovery and the impact on the City's budget is a savings of over \$464,000/year directly as a result of our recovery efforts. If we are more successful than our conservative projections, then the City will benefit even more.

As you will find from our proposal, ReCommunity is backed by an extremely qualified, experienced, and financially strong partnership of investors with a vision to lead an industry to new levels of resource recovery. Our financial management has been conservative and consistent, resulting in a spotless financial performance of never missing a payment or defaulting on a commitment to our municipal partners. Further our operations are the most respected in the industry. We have never failed to receive the City's recyclables at our MRF in Greensboro in 18 years.

Sound Processing Solutions

Our network of operations in North Carolina offers assurance that ReCommunity will always have a processing solution for the City, regardless of operating challenges (e.g. tornados and floods).

- We operate 2 recyclables processing facilities in North Carolina, Mecklenburg County which is within 88 miles of Greensboro and the Greensboro Recycling facility located 10 miles from the Transfer Station.
- We have strong local, regional, and national management support to constantly review and improve operations.

Proven Experience

We offer a robust résumé of operating both Transfer Stations and Materials Recovery Facilities (MRFs):

- ReCommunity has more than 30 years of operating experience.
- ReCommunity manages over 2 million tons of solid waste per year, most of which is processed into recyclable commodities.



- ReCommunity currently operates 36 Facilities with a large number being Transfer Stations, MRF projects, or both combined.
- We have designed, built, and operated custom recycling facilities for municipal partners.

Reliability

We will leverage our proven experience and successful history as an operator to continue to provide exceptionally consistent and dependable service.

- We have proven that we are a responsive partner.
- We have a proven record of outperforming competitors and were rank in the top 5 municipal facility operations by RRT in the Palm Beach facility.
- We successfully honored all terms of all our contracts and serviced all of our customers.
- We have never failed to accept or process materials.

We look forward to exploring a wide variety of options to increase diversion.

More About ReCommunity

ReCommunity Mission

Headquartered in Charlotte, North Carolina, ReCommunity is a leading resource recovery company that is focused on significantly reducing the volume of land-filled waste through the most advanced recycling programs and technology. From designing, building, and operating MRFs or Transfer Station, to transforming waste into ReEngineered Feedstock™, we enable our community partners to:

- (i) generate additional revenue,
- (ii) recover community-owned resources,
- (iii) create new jobs,
- (iv) fund budget shortfalls,
- (v) reduce their carbon footprint, and
- (vi) Increase awareness and program participation.



We are committed to “Leading the Recovery Revolution™” for forward-thinking communities by repositioning waste as a strategic community resource instead of a growing liability.

Largest Pure-Play Residential Recycling Company in the United States

With 36 facilities in 14 states, and over 1,100 employees, we are the largest pure-play residential recycling company in the United States. With a strong community-focused mission/culture and innovative intellectual property, we enable our community partners to maximize the value of their own resources. Today, we process, recover, and market over two million tons of recyclables each year.

The Nation’s Most Automated and Efficient facilities

We bring a host of patented technologies and processes together to transform the way communities transform their waste into value. We continuously invest in the most advanced processing technologies to maximize the volume recyclables and operate Transfer Stations more effectively for our community partners.

Engaging and Inspiring Our Communities

We believe communities are the foundation of our Country, and as such, they are the foundation of our mission and strategy. We invest in our communities in many different ways to grow the economic success of our partners. These efforts include:

- (i) educational programs,
- (ii) recycling events,
- (iii) market laboratories designed to experiment with innovative new programs to increase consumer and commercial recycling rates,
- (iv) next-generation curbside recycling bins, and
- (v) marketing campaigns to increase recycling awareness and behavior



We are confident that the combined expertise of our team will provide the City with a unique depth of experience, knowledge, and creativity as a partner in offering its residents a comprehensive solid waste management and waste reduction plan.

What we do, in short, is safely and efficiently sort material, maximize the market value of our commodities with the highest quality standards, and constantly focus on innovation in order to be the best in our industry. It is our strategic approach to the industry that makes ReCommunity the partner of choice for the City.



May 10, 2012

Susan Crotts

Centralized Contracting Division Manager
City of Greensboro
P.O. Box 3136
Greensboro, NC 27401

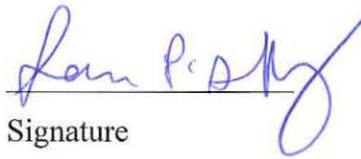
LETTER OF INTENT

Re: RFP #08-12 for MSW Management Services

Dear Ms. Crotts:

FCR Greensboro, LLC, d/b/a ReCommunity, submits the attached response to the above-referenced proposal. If selected, we will provide services to the City of Greensboro in compliance with the Contract, for the rates submitted herein.

FCR Greensboro, LLC, ReCommunity
809 W. Hill Street, Charlotte, NC 28208
Sean P. Duffy
(704) 697-2011

	<u>President COO</u>	<u>5-7-12</u>
Signature	Title	Date



QUALIFICATION FORM 1 PROPOSER'S STATEMENT OF ORGANIZATION

1. Full Name of Business Concern (Proposer): FCR Greensboro, LLC, d/b/a ReCommunity

Principal Business Address:

Corporate Headquarters:

809 W. Hill Street
Charlotte, NC 28208

ReCommunity Greensboro Materials Recovery Facility:

706 Patton Avenue
Greensboro, NC 27406

Transfer Station is the City-Owned Transfer Station

2. Principal Contact Person(s) and Phone Numbers:

For this project:

Jerry White, ReCommunity Greensboro Materials Recovery Facility, 336-272-9669

Bill Leonidas, Corporate Headquarters, 704-697-2025

3. Form of Business Concern (Corporation, Partnership, Joint Venture, Other): Corporation

4. Provide names of partners or officers as appropriate and indicate if the individual has the authority to sign on behalf of proposer. Provide proof of the ability of the individuals so named to legally bind the proposer.

James W. Bohlig, Founder and Chief Executive Officer (authority to sign)

Sean Duffy, President and Chief Operating Officer (authority to sign)

Steve Klueg, Chief Financial Officer (authority to sign)

Paula Calabrese, Senior Vice President and Chief Strategy Officer

David Eisner, Chief Information and Integration Officer

Richard Rakowski, Founder and Chief Marketing Officer

Andy Lipman, Founder and Vice Chairman

Dave Sturgess, General Counsel (authority to sign)

Dingrong Bai, Chief Scientist

Jeff Fielkow, Executive Vice President of Revenue and Growth (authority to sign)

Paul O'Donnell, Vice President of Commodities Marketing

David Lank, Vice President of Operations

Graham Stevens, Vice President of Financial Planning and Analysis; Assistant Treasurer

Mike Zamiela, Vice President of Finance



Chapter 2: Statement of Proposer's Organization

If a corporation, in what state incorporated: Delaware

Date Incorporated: 1992

If a Joint Venture or Partnership, date of agreement: n/a

Federal Employer Identification Number:56-1792979

5. List all firms participating in this project (including the prime contractor, subcontractors, operators, major equipment suppliers, etc., if any):

Name Address Phone

n/a

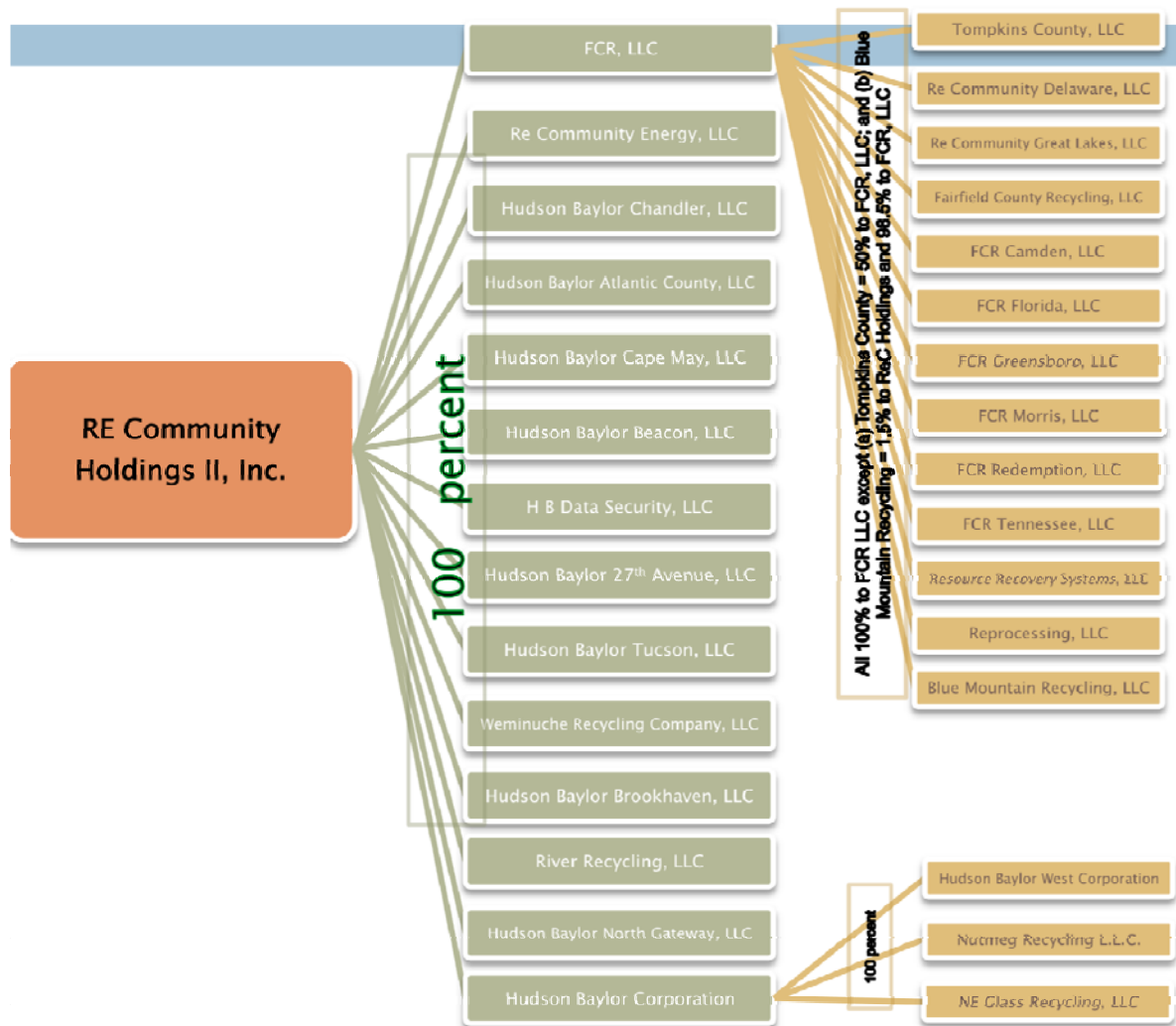


Chapter 2: Statement of Proposer's Organization

PROPOSER'S STATEMENT OF ORGANIZATION (CONTINUED)

6. Outline specific areas of responsibility for each firm listed in Question 5.
ReCommunity proposes to operate the Transfer Station, using our own personnel and operating equipment that we own or hold lease to.
7. Summarize the provisions of any agreement between the parties which assigns legal or financial liabilities or responsibilities.
n/a
8. If any of the responding firm(s) are a partially or fully-owned subsidiary of another firm, or share common ownership with another firm, please identify the related firms and describe the relationships.

The following is the organizational chart for ReCommunity.





Chapter 2: Statement of Proposer's Organization

QUALIFICATION FORM 2B
TRANSPORTATION SERVICES

A. Name and Address of Contractor: N/A

Telephone: _____
B. Key Personnel (Name, Position): _____

C. Transportation Experience

1. Facility(ies) Location:

2. Description (capacity, waste source, equipment, etc):

3. Responsibilities and Personnel:

4. Dates of Operational Responsibility:

**QUALIFICATION FORM 2B
TRANSPORTATION SERVICES**

(CONTINUED)

Proposer guarantees the truth and accuracy of all statements and of all answers to interrogatories hereinafter made.

1. How many years has your organization been in business as a truck fleet operator under your present business name? N/A

2. How many years of total experience in truck fleet operation has your organization had? _____

3. Have you ever failed to complete any work awarded to you? If so, where and why?

4. Has any officer or partner of your organization ever been an officer or partner of some other organization that failed to meet its terms of refuse hauling contract? If so, state name of individual, name of owner, and reason therefore: _____

5. Has any officer or partner of your organization ever failed to meet the terms of any refuse hauling contract handled in his own name? _____

If so, state name of individual, name of owner, and reason therefore:

6. In what other lines of business do you have a financial interest?

QUALIFICATION FORM 2B
TRANSPORTATION SERVICES
(CONTINUED)

7. For what commercial or industrial corporations have you performed hauling work, and who, for that corporation, supervised or administered your performance of that contract?

N/A

8. For what governmental units have you performed hauling and who, in that city or town, supervised or administered your performance of that contract?

9. Have you ever performed any hauling work for the U.S. Government? _____
If so, who in the Government supervised or administered your performance of that contract?

10. What is the hauling experience of the principal individuals of your organization?

INDIVIDUAL'S NAME	PRESENT POSITION OR OFFICE	YEARS OF EXPERIENCE	MAGNITUDE AND TYPE OF WORK	IN WHAT CAPACITY
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

QUALIFICATION FORM 2B
TRANSPORTATION SERVICES

(CONTINUED)

D. Provide a total listing of equipment that is proposed for execution of the contract. Provide as a minimum the following information for each vehicle to be used for the transportation of MSW:

1. Manufacturer, model and year
2. Capacity
3. Gross vehicle weight rating
4. Gross combination weight rating
5. Payload, volume
6. Vehicle dimensions
7. Method of unloading
8. Top cover description

N/A

QUALIFICATION FORM 2C

DISPOSAL SERVICES

A. Name and Address of Contractor: N/A

Telephone: _____

B. Key Personnel (Name, Position): _____

C. Landfill Operating Experience

1. Facility(ies) Location:

2. Description (capacity, design, waste source, equipment, etc):

3. Responsibilities and Personnel:

4. Dates of Operational Responsibility:

D. Other Landfills Owned or Operated by Contractor (name, locations, size):

QUALIFICATION FORM 2C
DISPOSAL SERVICES
(CONTINUED)

E. Description of Proposed Landfill to be used for Greensboro MSW Disposal:

1. Name of Landfill: N/A

Location of Landfill: _____

Municipality or Jurisdiction located in:

Main access highways from the City of Greensboro's transfer station and distance:

2. Ownership, Operations and Engineer (Name, Address, Phone)

a. Landfill Owner:

b. Landfill Operator:

c. Original Landfill Designer:

d. Current Landfill Engineers:

**QUALIFICATION FORM 2C
DISPOSAL SERVICES**

(CONTINUED)

c. Provide below three references of private firms or local governments who have been utilizing the current landfill for MSW for at least the last year. Provide name of user, contact, and a telephone number.

i. Reference No. 1:

N/A

ii. Reference No. 2:

iii. Reference No. 3

5. Operating History (for existing proposed landfills):

a. Summary of quantities of waste received at the landfill in the last four years.

<u>Year</u>	<u>Amount of Waste Landfilled</u>
_____	_____ tons
_____	_____ tons
_____	_____ tons
_____	_____ tons

b. Average quantities of waste currently received and landfilled.

Daily Average: _____ tons

Weekly Average: _____ tons

Annual Estimate: _____ tons

c. What proportion of the current waste deliveries are under various contractual arrangements?

Long-Term (over 1 year): _____ tons

Short-Term/Spot Market: _____ tons

Other (explain): _____ tons

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

N/A

d. What are the historical spot market tip fees for acceptable municipal diverted waste over the last three years?

_____ \$/ton

_____ \$/ton

_____ \$/ton

e. Current spot market tip fee:

_____ \$/ton*

*Does this fee include any taxes, state or local fees, or other pass-through charges?

Please explain: _____

6. Permit Conditions and Status

a. For facilities under construction: Identify the permit(s) required for the proposed landfill construction and operation with names and addresses of granting organizations.

b. For existing facilities: Provide a summary of current permit status including permit name, identification number, date granted, and expiration date.

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

N/A

- c. From the above permits, summarize any specifications, conditions, limitations, or restrictions contained in the landfill permits, which would relate to any of the following:

Types of wastes:

Number and size of delivery vehicles:

Days or hours of receiving or landfilling waste:

Life of permitted areas (give expiration date):

Volumetric capacity of permitted areas (give final permitted capacity):

Terms of contractual agreement:

Conditional operations related to ongoing environmental monitoring:

Conditional operations related to any past or pending legal, financial, or operational event or finding:

Any other permit item which could impact this agreement:

QUALIFICATION FORM 2C

DISPOSAL SERVICES

(CONTINUED)

N/A

d. Are there any current lawsuits pending against the operations of the landfill? Please detail:

e. Is there any pending enforcement action against the landfill that has been filed by the federal, state, or local jurisdiction? Please detail:

f. Has the landfill been shut down since it was initially permitted?

How long? (months) _____

Reason for shutdown: _____

7. Proposed Schedule:

Submit a list of all activities, including permitting, design, construction, equipping, and startup required to bring the landfill on line. For each activity, provide detailed information regarding the time required to complete the activity, the current status of the activity, and your assessment of factors that may prevent the activity from being completed in order to have the landfill available by 7/1/2012. Clarify all activities required to achieve capacity for the contract period.



Chapter 3 Staffing (Form 2A)

ReCommunity is made of professionals who have spent their careers working in solid waste management and particularly resource recovery. In Qualification Form 2, attached in this chapter, we are providing information on individuals whose expertise and experience will bear on this project. We include resumes of those individuals. We also supply the other information requested in the RFP Form 2 that is not staffing related.

ReCommunity is proposing to operate the City-owned transfer station on Burnt Poplar Road. In addition to operating the facility according to the current permitted plan, we will add a Recovery operation in which we reach into the MSW stream to recover recyclables that have not been source-separated.



QUALIFICATION FORM 2A
TRANSFER STATION OPERATIONS SERVICES

A. Name and Address of Contractor: FCR Greensboro, LLC. d/b/a "ReCommunity" a wholly-owned subsidiary of RE Community Holdings II, Inc.

CORPORATE: 809 West Hill Street, Suite A, Charlotte, NC, 28208
LOCAL: 706 Patton Avenue, Greensboro, NC 27406

Telephone: CORPORATE: (704) 697-2000
LOCAL: (336) 272-9669

B. Key Personnel (Name, Position): Bill Leonidas, Business Development Manager, Southeast Region
Jerry White, Regional Manager Southeast Region
Jeff Fielkow, Executive Vice President
Steve Hastings, Corporate Development
David Lank, VP of Operations
Will Herzog, Business Development
Stephen Klemann, Business Development
Joy Gibson, Regional Controller
Ron Sterns, Project Manager
David Sturgess, General Counsel
Jim Bohlig, CEO, ReCommunity
Curtis Curavo, Plant Manager, Ann Arbor
Angelo Porfirio, Plant Manager, Tompkins County
Sean Duffy, COO, ReCommunity
Graham Stevens, Business Development

Resumes

Jim Bohlig, Chief Executive Officer of ReCommunity

As President and COO of Casella Waste Systems from 1992 to 2011, Jim Bohlig was integrally involved in countless solid waste management projects, including the transfer of MSW and landfill disposal.. As Chief Executive Officer of ReCommunity, Jim aims to manage the leadership of a “recovery revolution” by repositioning waste as a strategic community resource instead of a growing liability, and one that offers recycled commodities, low-carbon energy, engineered feedstock and bio-fuels. Among Jim’s accomplishments at Casella Waste: Principal are the raising of over \$20 million in capital; growth of the company from \$10 M to over \$100 M/year revenue; acquisition and integration of over 100 companies.

Sean P. Duffy, President and Chief Operating Officer

Mr. Duffy is one of the original founders of FCR, now ReCommunity, and has been with the company since its inception in 1981. Sean is responsible for all new business and for facility design, construction, and start up. He is responsible for developing the overall design of the building and processing equipment through careful review of the work of engineering staff of vendors. Sean is also responsible for research and development of new markets. He continually meets with current and potential equipment vendors to improve current designs and identify new processing techniques and equipment. Sean works with the end users of the products to develop techniques for capturing new materials or improving the quality of the existing materials. This is accomplished through the review of the facility performance measures and frequent discussions with each of the facility managers. He received a Bachelor of Science degree in Biology with a concentration in Environmental Science from Central Connecticut State University. Mr. Duffy has been involved in the design, construction, and operation of every ReCommunity facility.

David Lank, Vice President of Operations

Mr. Lank joined ReCommunity in 2008. He oversees operations for all ReCommunity facilities in each of the 5 geographic regions. His responsibilities also include the technical support and project management for the operations. Prior to joining the company he worked for over 30 years in various manufacturing industries and is experienced in lean/ Six Sigma manufacturing and engineering project management. He has been actively involved in the development, design, installation, and start-up of single-stream processing facilities in Charlestown, MA, Charlotte, Fort Myers, Ann Arbor, Morris, and Detroit. He will



participate in the specification and design of the processing equipment, construction, start up, staffing and training of employees, as well as ensure proper support infrastructure is in place for the new Broward County facility. Mr. Lank holds a BSEE degree from Rensselaer Polytechnic Institute.

Jeffrey Fielkow, Executive Vice President - Revenue and Growth

Jeff Fielkow is Executive Vice President of Revenue and Growth for ReCommunity. He joined ReCommunity in November of 2011 and is responsible for designing and executing the company's growth strategy. Jeff has served as Chief Operating Officer of Chicago-based glass recycling company Container Recycling, LLC, and as Market Area Vice President for Waste Management, Inc., where he managed 22 recycling facilities processing over one million tons of residential and commercial recyclables annually. Jeff has extensive experience designing, operating and retrofitting single-stream recycling facilities and has built or managed some of the largest single-stream facilities in North America, including facilities located in Region of Peel, Canada, Milwaukee, WI, Minneapolis, MN, Cleveland, OH, Dayton, OH, South Chicago, IL, and Grayslake, IL collectively representing over 650,000 tons annually. Additionally, Jeff was Chief Operating Officer and minority owner of CRA Recycling, which operated eight residential, mixed glass-processing facilities, which operate under the same premise of single-stream recycling

Jerry White, Southeast Regional Manager

Mr. White joined ReCommunity in 1997 as the General Manager of the ReCommunity Plastics in Reidsville North Carolina. He was previously VP of Manufacturing for Resource Recycling, Inc. a plastic molding and recycling company where he was responsible for 3 plastic manufacturing facilities. Mr. White also worked as Plant Manager at our ReCommunity Greensboro single-stream facility, and at our Camden, New Jersey facility. He was promoted in 2008 to his current position. Mr. White has over 25 years' experience in the recycling industry, which includes system design and installation, maintenance, sales and management. He is responsible for the day-to-day operations of the seven facilities located in the Southeast region covering North Carolina, Tennessee, Georgia, and Florida. Jerry is responsible for participating with the specification and design of the processing equipment, construction, start up, staffing and training of facility managers, as well as ensure proper support infrastructure is in place for all facilities in the region.



William Leonidas, Southeast Regional Business Development Manager

Bill is responsible for identifying new business opportunities through direct communication with municipalities and other clients in the industry. He is responsible for the preparation of responses to proposals, negotiation of contracts, and on-going customer relations. Mr. Leonidas has over 20 years' experience in the recycling industry. He joined ReCommunity in July of 1998 at the time that ReCommunity acquired Resource Recovery Systems of Essex, Connecticut. Mr. Leonidas served as Manager of Business Development for RRS.

Steven Hastings, Vice President of Corporate Development

Steve Hastings has over 22 years' experience in the recycling industry and has a strong business background from owning and operating a beverage distribution business. He is well-known in the industry. Prior to joining ReCommunity, he had a long history with Hudson Baylor, where he served as a key member of the senior management team, helping direct business development, commodity marketing activities, and long-term marketing agreements. During this time with Hudson Baylor, it grew from a single unit to having a presence in four states, operating 15 facilities, marketing over 420,000 tons per year and growing. ReCommunity handles many commodities, including paper, glass, aluminum, plastics, and steel. Mr. Hastings is most proud of his ability to find markets for all commodities during the often-cyclical nature of the business and his ability to negotiate long-term agreements, which remove market risk for both his customers and his company. Mr. Hastings' successful approach to marketing recyclables, consisting of good, honest, reliable service whether dealing with customers or end markets, has been a key component in driving Hudson Baylor to become a major force in the recycling industry. Steve Hastings holds a degree from Northeastern University in Boston.

Ronald Stearns- Engineering, Projects, and Maintenance

Mr. Stearns is our Project Engineer for capital projects at ReCommunity. He also coordinates activities for the team of Regional Maintenance Managers, and was formerly a Regional Maintenance Manager himself. Before joining ReCommunity in 2005, Mr. Stearns was the Manager of Project Engineering for a local firm specializing in automation integration for the automotive industry. Prior to that, Ron spent 23 years in various capacities for a multi-national machine tool/ CNC manufacturing company, including Manager of R&D and Director of Engineering for Agie Ltd. During this tenure, he was instrumental in several start-up operations in emerging countries. Ron is an electrical/ software engineer with a passion for safety in the workplace.



William J. Herzog- Business Development Manager, Western Region

Will joined Hudson Baylor in 2002, and now is a key member of ReCommunity Recycling's management team. Will helps direct business development projects, information technology initiatives, financial analysis, and facility operations. Together with other Regional and Business development Managers, Will helps to identify, qualify, and respond to new business opportunities, identify areas for process improvement to help fuel growth, and analyze the financial impact of new opportunities and improvements.

Steven Gray, Regional Manager

Mr. Gray joined ReCommunity in 1993. He was previously the Facility Manager of the Camden, New Jersey facility. He was promoted in 1995 to his current position. Mr. Gray has over 15 years experience in the recycling industry in design, maintenance, and management. He is responsible for the day to day operations of the eight facilities located in his region including New Jersey and Connecticut.

Daniel Kurtz, Midwest Regional Manager

Mr. Kurtz joined ReCommunity April of 2007 and is responsible for ReCommunity's operations in Michigan, Ohio, Wisconsin and New York. He spent 10 years with Smurfit-Stone Container Corporation's Recycling Division managing various operations from the West Coast to the Mid-West holding a variety of operations management and sales management positions. Most recently he was General Manager of Smurfit-Stone's Chicago Area Business Unit which covered 7 states and handled more than 500,000 tons, annually. He received a Bachelor of Arts degree in International Relations from the Brigham Young University and a Master of Business Administration degree from Oregon State University.

Jose Vitale, Facility Manager

Mr. Vitale has been with FCR since 1999. He began his career with us at our largest facility located in West Palm Beach, FL. He was second in command there and obtained the necessary skills to take full responsibility of the Sarasota facility.

As Plant Manager, Mr. Vitale is responsible for all operations, maintenance, safety and environmental issues. He works with the FCR management to develop strategic direction and business development, manage the contract with Sarasota County staff, and maintain permits and other requirements of Florida State agencies. During his tenure, FCR has made over \$300,000 of capital improvements.



Turnover of the 90 person staff has been reduced. Over 110,000 hours have been logged without lost time injuries.

Stephen Klemann, Business Development/Marketing Manager, Midwest Region

Mr. Klemann joined Casella Waste Systems/FCR Recycling in June 2000. He is responsible for the day to day management of the sales, marketing and core company recycling initiatives for six facilities located in his region including New York, Michigan and Ohio. Mr. Klemann has over 13 years experience in the solid waste and recycling industry in collections, site/transfer management, recycling processing operations, sales, municipal sales and sales management. His experience in transfer of waste and recovery is a great resource for our transfer/recovery project in Greensboro.

Curt Curavo, Facility Manager, Ann Arbor

Mr. Curavo has been with FCR for 5 years in the capacity as the facility manager for the material recovery facility and the municipal solid waste operations in Ann Arbor Michigan. Curt has 20 years of progressive production management experience. Prior to joining FCR, Curt was a plant manager in large bakery operations in Arkansas and Chicago. He has been involved with numerous successful plant start-ups and facility expansions. Prior to his plant operations experience, Curt served for 6 years as an active duty surface warfare naval officer and additional 5 years in the naval reserve.



QUALIFICATION FORM 2A
TRANSFER STATION OPERATIONS SERVICES (CONTINUED)

C. Transfer Station Operating Experience

Ann Arbor, MI

1. Facility(ies) Location: 4150 Platt Road, Ann Arbor, MI
2. Description (capacity, design, waste source, equipment, etc):
69,072 TPY FY 2011, 120,000 TPY capacity, single-stream TS/ MRF, City of Ann Arbor contracted volume, CP equipment.
3. Responsibilities and Personnel:
Stephen Klemann, Business Development
Dan Kurtz, Regional Manager
Curt Curavo, Plant Manager

As part of our recyclables processing agreement in the home of the University of Michigan, ReCommunity has been responsible for transfer of waste since 1995. ReCommunity operates this County owned facility using our own rolling stock and personnel. We subcontract the haul of trash to the landfill 20 miles away using live floor trailers.

Dates of Operational Responsibility: 1995 with 10 year contract

ReCommunity Nutmeg, CT

Separation Technology: Bottle Law, Commercial Fiber, Optical Glass Sorting & Processing

Facility Location: South Windsor, CT

Description (capacity, design, waste source, equipment, etc):

ReCommunity receives, processes, and markets more than 150,000 tons per year of recyclables at the facility. The plant building is leased and equipment is owned and operated by ReCommunity. Our predecessor company Nutmeg, began providing recycling services to beverage distributors, supermarkets, retailers, haulers, and municipalities in 1995 and moved into its current location a 160,000 square foot building in South Windsor CT in 2005.

Nutmeg provides recycling services for customers in Connecticut, New York, and Massachusetts from this strategic location. These services range from sorting and baling to plastic and glass grinding, glass and PET color sortation, reprocessing and transfer services.

We receive, process, and ship approximately 600 tons per day using different transportation assets. This includes walking floors, van trailers, dump trailers, and rail cars. While some



recovered materials are baled, the majority of materials are shipped in bulk form, similar in nature to the transfer of MSW in material handling and equipment used.

Responsibilities and Personnel:

Steve Hastings, Vice President, Corporate Development

Dates of Operational Responsibility: Wide variety of contracts that will continue for the foreseeable future.

ReCommunity Sarasota, FL Recyclables Transfer Operations

Facility Location: 4700 Middle Avenue, Sarasota FL

Description (capacity, design, waste source, equipment, etc):

Square Footage:	35,000 SF
Capacity:	80,000 tpy
Types of Materials:	Dual stream residential, commercial fiber
Population MSA	700,000
Tons Processed:	45,000 tpy

In 1994, ReCommunity was given 5 months from time of contract award to start up date to site, permit, construct, and start-up this MRF. The start-up date was met successfully, and the plant was fully-functional within 9 months of award. ReCommunity has improved the facility in many ways, including a complete replacement of the commingled container line.

Responsibilities and Personnel:

Jose Vitali, Plant Manager

Jerry White, Regional Manager

Bill Leonidas, Business Development

As an adjunct to our MRF services contract with Sarasota County, ReCommunity operates a transfer station owned by the County. We receive and ship about 20,000 tpy of recyclables through this facility in 3 different streams. ReCommunity owns and operates our own tractors, rolling stock and live floor trailers to accomplish this, while the County operates the scale. In addition, we transfer recyclables for others, again, using our own equipment, from as far as 100+ miles away.

Dates of Operational Responsibility: 5 years with multiple extensions



ReCommunity Tompkins County, NY MSW Transfer Operations

Facility Location: 798 Cascadilla St. Suite 100, Ithaca, NY 14850

Description (capacity, design, waste source, equipment, etc):

Square Footage:	32,000 SF
Capacity:	35,000 tpy
Types of Materials:	Commercial Single Stream; Mixed waste recovery of recyclables.
Population County	100,000
Tons Processed:	20,000 tpy

Responsibilities and Personnel:

Angelo Porfirio, Plant Manager

Dan Kurtz, Regional Manager

Stephen Klemann, Business Development

In the hometown of Cornell University and Ithaca College, Ithaca NY, ReCommunity has been responsible for transfer of waste as part of our recyclables processing agreement with this County. ReCommunity operates this County owned facility using our own rolling stock, and the waste is hauled by others to the private landfill 40 miles away. 20,000 tpy of waste is transferred, and ReCommunity is operating, on a pilot program level, a Recovery operation with the County. Out of loads selected at the transfer station, ReCommunity currently sorts

- OCC
- Scrap metal
- Rigid plastic materials
- And some single stream recyclables

Dates of Operational Responsibility: 2011 with 10 year contract.

The County's diversion rate was already at 65% when we began this exercise to select loads and recover recyclables. At this point, the program, which is still considered a Pilot program, diverts 2%



of the waste. In the future, certain C&D materials will be targeted. The County’s goal: 75% diversion of the waste stream.

ReCommunity Philadelphia, PA Recyclables Transfer Operation in Delaware

Responsibilities and Personnel:

Steve Gray, Regional Manager

Bob Anderson, Business Development Manager

With a new contract with the Delaware (State) Solid Waste Authority, ReCommunity looks forward to developing MRF infrastructure in the First State. But for the time being, ReCommunity is responsible for processing 70000 tpy of single stream recyclables collected by the DSWA. In the short term, ReCommunity receives recyclables at the state-owned transfer station, loads the material into trailers, most of which are owned by ReC, and subcontract the haul to a carrier which delivers to our MRF facilities in Philadelphia and Camden.

ReCommunity Montgomeryville, PA Recyclables Transfer Operation

Facility Location: 1350 Bethlehem Pike, Montgomeryville, PA 18936
1350 Bethlehem Pike, Montgomeryville, PA 18936

Description (capacity, design, waste source, equipment, etc):

Square Footage:	35,000
Capacity:	135,000 tpy
Types of Materials:	Single stream for transfer, residential fiber, commercial fiber
Population MSA	5,000,000
Tons Processed:	25,000 tpy

From its location in the Northwest Suburbs of Philadelphia this location services all of Montgomery County and much of Bucks County Pennsylvania.

Responsibilities and Personnel:

Steve Gray, Regional Manager

Bob Anderson, Business Development Manager

Stephen Blum, Plant Manager

For 8 years, our operation on the northwest side of greater Philadelphia area has processed commercial recyclable streams and transferred residential single stream to our MRF in Philadelphia proper. We currently handle 25000 tpy using our own rolling stock, load the material into trailers,



most of which are owned by ReC, and subcontract the haul to a carrier which delivers to our MRF facility in Philadelphia

Dates of Operational Responsibility: 2004 with 10 year contract.

ReCommunity Recyclables Transfer Operation Chandler AZ

Facility Location: 1100 N. Hamilton Dr, Chandler, AZ

Description (capacity, design, waste source, equipment, etc): Recyclables Transfer facility, receiving residential curbside recyclables from two regional cities and commercial collection companies.

Capacity: 125 tons per day.

Responsibilities and Personnel:

Will Herzog, Business Development

Ed Lopez, Facility Manager

Dates of Operational Responsibility: 2008 to present

In addition to our 4 MRF facilities in the greater Phoenix AZ area, ReCommunity operates a pure recyclables transfer station in Chandler, AZ. Commingled recyclables are loaded into transfer trailers that haul to our River MRF. Using our own rolling stock, tractors and trailers, we transfer 25000 tpy to the MRF.



**QUALIFICATION FORM 2A
TRANSFER STATION OPERATIONS SERVICES
(CONTINUED)**

D. Other Transfer Stations Owned or Operated by Contractor (name, locations, size):

	<u>Facility Name</u>	<u>Location</u>	<u>Size/ TPY</u>
1.	ReCommunity Nutmeg	SOUTH WINDSOR, CT	150,936
2.	ReCommunity Camden	CAMDEN, NJ	133,242
3.	ReCommunity West Palm Beach	WEST PALM BEACH, FL	106,219
4.	ReCommunity Mid-Conn	HARTFORD, CT	102,867
5.	ReCommunity Sarasota	SARASOTA, FL	43,364
6.	ReCommunity Upper Dublin	UPPER DUBLIN, MI	20,000
7.	ReCommunity Tompkins	ITHACA, NY	13,000
8.	ReCommunity Montgomeryville	MONTGOMERYVILLE, PA	9,023
9.	ReCommunity DSWA	WILMINGTON, DE	70,000
10.	ReCommunity Chandler	CHANDLER, AZ	25,000

E. Provide a total listing of equipment that is proposed for execution of the contract. Provide as a minimum the following information for each vehicle to be used for the operation of the City's Transfer Station:

Units 2
Manufacturer John Deere Payloader
Model JD 624
Year 2012
Vehicle weight 39,254 lbs
Capacity 21,064 lbs Straight push
Dimensions Length 26ft 5inches Height 11ft 1 inch Width 9ft 6 inches
Payload/Volume 40 degree 18,122 lbs
Features Units are equipment with waste handling package and all unit have A/C and solid tires

Units 2
Manufacturer John Deere Excavator
Model JD 220w
Year 2012
Vehicle weight 49,888 lbs
Capacity 16,190 lbs Lift Force
Dimensions Length 31ft 5inches Height 9ft 7 inch Width 8ft 4 inches
Payload/Volume Arm Force 22,873 lbs
Features Units are equipment tamping grapple and solid tires. Units have a/c. Lengths are at rest.



Units 1
Manufacturer Caterpillar
Model 272C
Year 2012
Vehicle weight 8362 lbs
Capacity 3,250 lbs
Dimensions Length 12ft 5inches Height 6ft 10 inch Width 5ft 6 inches
Payload/Volume 3450 lbs
Features Unit are equipment with bucket grapple and solid tires. a/c

Units 2
Manufacturer Ottawa Truck Manufacturing
Model Ottawa 4 x 2 Yard Spotter
Year 2012
Vehicle weight 17,800 lbs
Capacity 12,000 lbs Steer Axle 30,000 lbs Rear Axle
Dimensions Length 15ft 5inches Height 9ft 10 inch Width 8ft 4 inches
Payload/Volume 60,000 lbs lift
Features Units have hydraulic 5th wheel



Chapter 4 Experience

As the largest independent recycler in the country, ReCommunity has handled over 25 million tons of material through our MRFs and Transfer Stations. Material recovery is our mission, and that necessitates the movement of material using trucks, rolling stock, conveyors, mechanical screens, magnetic fields, air streams, compactors and balers. Our proposal to operate the City's transfer station is motivated by the City's and our desire to recover more recyclables, in this case, recyclables that were not source-separated by the generator of the trash.

Our largest operations are MRF operations, and therefore we will describe the operations of 3 of our largest MRFs in Qualifications Form 3, attached in this chapter. We will also describe other operations of ours- transfer stations that receive and transfer trash and other that transfer recyclables.



Qualification Form 3 References

ReCommunity Camden

Name of Agency: Division of Solid Waste Management
County of Camden
1301 Park Boulevard
Mr. Jack Sworaski, Director

Year Contract Initiated: 1993

Cost of Work (\$): n/a

Location: 2201 Mt. Ephraim Avenue/Camden, New Jersey
Owner: ReCommunity , LLC
Regulatory Agency: Class A Permit, Department of Environmental Protection
Square Footage: 65,000
Capacity: 160,000 tpy
Types of Materials: Single stream residential, commercial fiber
Population MSA: 5,000,000
Tons Processed: 133,000 tpy in 2011
Contract Term: 10 year contract

ReCommunity constructed the original dual stream system in an existing building near the port on the Delaware River. In 2008, we completed a single stream retrofit with most of the southern New Jersey customers converting to single stream collection. In 2011, we completed a 2nd retrofit of the facility, greatly expanding the throughput. The plant is operated somewhat in tandem with our Philadelphia MRF.



Qualification Form 3 References

ReCommunity Hartford

Name of Agency: Connecticut Resources Recovery Authority
100 Constitution Plaza
6th Floor
Hartford, CT. 06103
Mr. Thomas Gaffey
860.757.7786

Year Contract Initiated: 1997

Cost of Work (\$): n/a

Location: 211 Murphy Road, Hartford, Connecticut

Owner: Connecticut Resources Recovery Authority

Regulatory Agency: Source Reduction Permit; Department of Environmental Protection

Capacity: 162,000 tpy

Types of Materials: Single Stream residential

Population MSA 1,200,000

Tons Processed: 103,000 tpy in 2011

Contract Term: 10 years with extensions

This single stream facility produces some of the finest quality end products in the country (Dual Stream or Single Stream) with less than 3% residue. Innovative design features such as sort stations/quality control on the baler infeed and residue conveyor help to enhance the outbound quality. In the last 5 years, this facility has been transformed by ReCommunity from an antiquated commingle processing center which handled approximately 35,000 tons per year to a high automated single stream facility. The facility is a great representation of the power of single stream conversion. As soon as the facility was retrofitted to handle single stream, the majority of towns converted in less than two months. This facility is one of the few MRFs in the country that can produce glass cullet of such quality that it can be sold mill direct (we have optical sorts in the processing line that remove contaminants and ceramics).



Qualification Form 3 References

ReCommunity West Palm Beach

Name of Agency: Solid Waste Authority of Palm Beach County
7501 N. Jog Road
West Palm Beach, FL 33412
Mr. Patrick Carroll, Assistant Director of Recycling Operations
(561) 615-4571

Year Contract Initiated: 1997

Cost of Work (\$): \$4,500,000/year

Project Description

Location: 7501 Jog Road/West Palm Beach, Florida

Owner: Solid Waste Authority of Palm Beach County

Regulatory Agency: Florida Dpt. of Environmental Protection

Square Footage: 135,000 SF

Capacity: 200,000 tpy

Types of Materials: Residential Fiber and Commingled Containers, and commercial fiber.

Population County 1,300,000

Tons Processed: 106,000 tpy in 2011; peak of 125,000 tpy.

Contract Term: 10 years

ReCommunity took over this facility from Waste Management in 1995 and we have proven to be superior operators. We managed an extensive retrofit and have excelled at exceeding the very tight quality, safety and cleanliness standards defined in our contract for the last 14 years. We have been rewarded for our actions by being asked to operate the Commercial MRF (2008) which the SWA had been operating on their own for years and by being selected to manage the design, construction, operations and maintenance of a massive new facility to replace the aging MRF we currently operate. The system includes a high degree of automation, including optical sorting of individual plastic polymers. The Palm Beach County program is highly seasonal. The plant experiences twice as much volume in winter than in summer.



In addition to our reference facilities, ReCommunity operates other facilities that are valuable to your assessment of our experience. First, a listing of our current operations.

Facility Name/ Location	Region	Material/ Facility Type	Aggregate Capacity (TPD)	2009 Tons	2010 Tons	2011 Tons	*Notes
27th Avenue* Phoenix, AZ	West	Single-Stream MRF	300	-	-	563	Facility came online Q4 2011.
ACUA* Egg Harbor, NJ	Northeast	Single-Stream MRF	300	-	-	10,268	Facility came online Q3 2011.
Ann Arbor Ann Arbor, MI	Midwest	Single-Stream MRF	250	26,529	36,619	69,072	NONE
Athens-Clarke Athens, GA	South	Single-Stream MRF	200	14,496	14,603	14,782	NONE
Beacon* Beacon, NY	Northeast	Single-Stream MRF	300	-	-	-	Facility came online Q2 2012.
Brookhaven Yaphank, NY	Northeast	Dual-Stream MRF	200	35,290	33,838	32,636	NONE
Camden Camden, NJ	Northeast	Single-Stream MRF	450	114,762	140,157	133,242	NONE
Cape May* Woodbine, NJ	Northeast	Dual-Stream MRF	100	20,000	28,145	25,082	FY 2009 tons are estimates.
Chandler* Chandler, AZ	West	Single-Stream TS	100	-	-	-	No material processed.
Detroit Southfield, MI	Midwest	Single-Stream TS	180	15,742	14,665	12,206	NONE
Dutchess Poughkeepsie, NY	Northeast	Single-Stream TS	120	10,953	6,886	3,337	NONE
Fort Myers Fort Myers, FL	South	Single-Stream MRF	300	51,169	54,565	65,773	NONE
Greensboro Greensboro, NC	South	Single-Stream MRF	200	46,712	53,342	50,558	NONE
HBC 240 Newburgh, NY	Northeast	Single-Stream MRF	100	7,442	7,790	26,089	NONE
HBC Fiber Newburgh, NY	Northeast	Fiber MRF	100	43,033	37,460	34,503	NONE
HBW Phoenix, AZ	West	Single-Stream MRF	300	35,915	53,385	55,684	NONE
Huron New Boston, MI	Midwest	Single-Stream MRF	150	71,000	72,000	73,000	NONE
Mecklenburg Charlotte, NC	South	Single-Stream MRF	250	61,365	63,332	78,394	NONE
Memphis Memphis, TN	South	Single-Stream MRF	200	17,847	17,349	17,456	NONE
Mid-Conn Hartford, CT	Northeast	Single-Stream MRF	450	81,234	86,978	102,867	NONE
Montgomeryville North Wales, PA	Northeast	Dual-Stream TS	200	6,782	8,087	9,023	NONE
Morris Mine Hill, NJ	Northeast	Single-Stream MRF	100	15,172	14,593	29,394	NONE
NGW Phoenix, AZ	West	Single-Stream MRF	300	44,250	47,303	48,105	NONE
Nutmeg Windsor, CT	Northeast	Glass Processing MRF	450	126,484	142,257	150,936	NONE
Philadelphia Philadelphia, PA	Northeast	Single-Stream MRF	365	116,738	102,246	57,059	NONE
Ridgefield* Ridgefield, CT	Northeast	Single-Stream TS	50	-	-	-	No material processed.
River Scottsdale, AZ	West	Single-Stream MRF	350	55,632	62,900	68,672	NONE
Roseville Roseville, MI	Midwest	Dual-Stream MRF	200	65,000	66,000	67,000	NONE
Saginaw Saginaw, MI	Midwest	Dual-Stream MRF	150	10,891	13,018	12,152	NONE
Sarasota Sarasota, FL	South	Dual-Stream MRF	225	46,329	47,078	43,364	NONE
Tompkins Ithaca, NY	Northeast	Dual-Stream MRF	100	13,000	13,000	13,000	NONE
Upper Dublin Willow Grove, PA	Northeast	Single-Stream TS	100	13,000	18,000	20,000	NONE
Waukesha Waukesha, WI	Midwest	Dual-Stream MRF	165	21,096	21,666	21,437	NONE
Weminuche Hillburn, NY	Northeast	Dual-Stream MRF	200	32,699	25,294	23,411	NONE
West Palm West Palm Beach, FL	South	Dual-Stream MRF	550	112,520	109,630	106,219	NONE
			230	1,333,080	1,412,186	1,475,285	



A variety of operations should be further described to establish our abilities.

ReCommunity Sarasota, FL Recyclables Transfer Operations

As an adjunct to our MRF services contract with Sarasota County, ReC operates a transfer station owned by the County. We receive and ship about 20,000 tpy of recyclables through this facility in 3 different streams. ReC owns and operates our own tractors, rolling stock and live floor trailers to accomplish this, while the County operates the scale. In addition, we transfer recyclables for others, again, using our own equipment, from as far as 100+ miles away.

ReCommunity Tompkins County, NY MSW Transfer Operations

In the hometown of Cornell University and Ithaca College, Ithaca NY, ReCommunity has been responsible for transfer of waste as part of our recyclables processing agreement with this County. ReC operates this County owned facility using our own rolling stock, and the waste is hauled by others to the private landfill 40 miles away. 20,000 tpy of waste is transferred, and ReC is operating, on a pilot program level, a Recovery operation with the County. Out of loads selected at the transfer station, ReC currently sorts

- OCC
- Scrap metal
- Rigid plastic materials
- And some single stream recyclables

The County's diversion rate was already at 65% when we began this exercise to select loads and recover recyclables. At this point, the program, which is still considered a Pilot program, diverts 2% of the waste. In the future, certain C&D materials will be targeted. The County's goal: 75% diversion of the waste stream.

ReCommunity Ann Arbor, MI MSW Transfer Operations

As part of our recyclables processing agreement in the home of the University of Michigan, ReCommunity has been responsible for transfer of waste since 1995. ReC operates this County owned facility using our own rolling stock and personnel. We subcontract the haul of trash to the landfill 20 miles away using live floor trailers.



ReCommunity Philadelphia, PA Recyclables Transfer Operation in Delaware

With a new contract with the Delaware (State) Solid Waste Authority, ReCommunity looks forward to developing MRF infrastructure in the First State. But for the time being, ReC is responsible for processing 70000 tpy of single stream recyclables collected by the DSWA. In the short term, ReC receives recyclables at the state-owned transfer station, loads the material into trailers, most of which are owned by ReC, and subcontract the haul to a carrier which delivers to our MRF facilities in Philadelphia and Camden.

ReCommunity Montgomeryville, PA Recyclables Transfer Operation

For 8 years, our operation on the northwest side of greater Philadelphia area has processed commercial recyclable streams and transferred residential single stream to our MRF in Philadelphia proper. We currently handle 25000 tpy using our own rolling stock, load the material into trailers, most of which are owned by ReC, and subcontract the haul to a carrier which delivers to our MRF facility in Philadelphia

ReCommunity Upper Dublin, PA Recyclables Transfer Operation

on the northeast side of greater Philadelphia, our operation also processes commercial recyclable streams and transfers residential single stream to our MRF in Philadelphia proper. We current handle 20000 tpy using our own rolling stock , load the material into trailers, most of which are owned by ReC, and subcontract the haul to a carrier which delivers to our MRF facility in Philadelphia

ReCommunity Recyclables Transfer Operation Chandler AZ

In addition to our 4 MRF facilities in the greater Phoenix AZ area, ReC operates a pure recyclables transfer station in Chandler, AZ. We receive commingled recyclables from 2 large cities and a large hauler in the area and load that material out to our River MRF. Using our own rolling stock, tractors and trailers, we transfer 25000 tpy to the MRF.



Chapter 5 Project Approach

In accordance with the RPF, ReCommunity plans to safely maintain and operate the City's municipal solid waste (MSW) Transfer Station. ReCommunity plans to operate the Transfer Station in general accordance with the North Carolina Solid Waste Rules 15A NCAC 13B .0402, Operational Requirements for Transfer Facilities and comply with all applicable federal, state, and local laws. ReCommunity has developed a strategic plan for the operation of the Transfer Station that will ensure a smooth, reliable inbound and outbound waste flow as well as a diversion plan to target recyclable materials in the inbound loads and divert them from the landfill.

We have developed what we believe is a creative and innovative approach that will drive diversion of targeted recyclable materials out of the waste stream and reduce disposal costs while operating the Transfer Station. We have studied the current operation, made visual audits of the waste stream, and have developed an operating model that we believe will provide the City of Greensboro with a safe and reliable transfer operation, while increasing material diversion to recycling. This commitment to increasing recycling, driving down disposal, and recovering valuable resources is central to our core mission to "Lead the Recovery Revolution"

TRANSFER STATION OPERATIONS

ReCommunity will operate the Transfer Station adopting the current O&M operating plan with key additions to allow for recyclable materials diversion. The Transfer Station will continue to be open to the public Monday through Friday from 6:00 a.m. to 6:00 p.m. and Saturdays from 7:00 a.m. to 1:00 p.m. It is closed on Sundays and holidays designated by the City. Operating hours are subject to change to meet the needs of the City with reasonable notice. A sign is posted at the entrance identifying the hours of operation. ReCommunity will maintain the proper operation of the Transfer Station which requires a sufficient number of trained



personnel. In accordance with Rule .0505(8)(b), the City will ensure that the Transfer Station will have a full-time scale house clerk located in the scale house during operating hours.

EQUIPMENT

ReCommunity will purchase all mobile equipment required to operate the Transfer Station.

Major components:

- 2 Front-end loaders JD 624 with waste handling package or equivalent
- 2 Tamping cranes (excavators) JD 220 or equivalent
- 1 Skid Steer loader
- 2 Yard Spotter Tractors

ReCommunity will provide all primary equipment, backup equipment, and equipment maintenance. The City will continue to provide vehicles which are heavy duty “over the road” tractors with non-compacted-type trailers geared for open-top loading. The Transfer Station, utilizing two load-out hoppers, requires the use of a heavy duty, front-end loader. The loader pushes the refuse ejected onto the tipping floor into the load-out hopper. The loader is a heavy-duty type and has the capability to move a large quantity of refuse. The loader is equipped with a waste-handling package. A wheeled tamping crane is utilized for refuse leveling operations and compacting waste into the trailers. In certain instances, we can also use the crane to pull recyclable items out of the refuse piles and set these items aside for recovery. The Skid Steer will be used to manage the public drop-off area and segregate loads for processing on the recycling system.

TIPPING FLOOR AND PROCESSING OPERATIONS

City and commercial haulers will deliver MSW to the Transfer Station each day during the designated hours. Upon arrival at the scale facility, the City scale house clerk determines the load characteristics and acceptability of the waste material being delivered. If the load is determined to be unacceptable, it is rejected and directed to an appropriate disposal point. If



required, notification is given to the proper authorities for the handling of illegal or hazardous waste materials. Acceptable loads are weighed at the scale facility.

After the weighing process, the collection vehicles are directed to the tipping area. Waste vehicles are stopped at the entrance of the building by a ReCommunity Transfer Station spotter who will then direct them to specific disposition areas on the tipping floor. It is the ReCommunity spotter's responsibility to queue the vehicles at the building entrance to keep the truck maneuvering area clear and provide a safe ingress and egress. Upon entering the facility, vehicles will be either directed to recovery areas (identified recoverable loads) or to the waste tipping floor area. We will place a high degree of importance on directing loads to the correct tipping area through the visual inspection at scales, communication between the scale and floor spotters, and visual inspection by all floor personnel. Our experience has taught us that diligent communication between our workers makes a significant contribution to maximizing diversion. Once the vehicle is in position and the waste has been inspected by the load inspector, the load is discharged directly onto the tipping floor. After dumping, the vehicles exit the station. Vehicles with no tare weight previously entered in the scale data base are directed back to the scale facility to determine the weight of the empty vehicle.

Waste dumped on the tipping floor is then inspected for its composition and potential for being recycled. If it is determined that the load has the ability to be processed it may be segregated for later processing on the recovery system,. If the material is not targeted for processing it is pushed with a front-end loader through the hoppers into the trailers in the lower load-out area. The lower level of the Transfer Station has two drive-through areas for transfer trailer truck access. The open-top transfer trailer trucks pull into the drive-through areas and align themselves beneath the open pits. Once the trailer truck is in position, the operator loads the waste into the transfer trailer. An excavator with a packing grapple bucket is located behind the hoppers for use in leveling and compacting the loads in the trailers. Load-out scales will be used to determine when a trailer has been fully loaded. The loaded trailers will be moved to a staging area prior to departure for the disposal facility. The lower drive-through areas have



been designed to provide sufficient space for drivers to exit their vehicles and walk to safety in the event of an emergency.

In this base operating proposal, any material diverted to the recovered materials processing system, will be fed into the processing system loading hopper. From the hopper, the material will be metered into the processing system where sorters will remove targeted, revenue-generating recyclable materials (cardboard, office paper, plastic containers, and metals). The initial system will not recover glass or other inert recyclables; however, if the City is interested in extending this program to other materials, we would be happy to discuss adding them. Sorters will pull the materials from the sorting conveyor into chutes which will feed onto a conveyor which will take the material to compactors located on the west side of the building. When full, these compactors will be shipped to the ReCommunity Greensboro Materials Recovery Facility located at 706 Patton Ave. Recovered steel will be loaded directly into an open-top container and shipped as required to the local metal recycling facility. All recyclable materials recovered by this process will become the property of ReCommunity. ReCommunity will retain any commodity revenues generated by sale of material sale. All recovered materials leaving the site will be weighed at the scale house. The City will retain 100% of the savings in reduced transportation and disposal associated with the diverted recyclables. Accurate estimates of the MSW that would be diverted from landfill are difficult to project. Based on our preliminary estimates, we believe a 4% diversion rate is achievable, which would yield an estimated annual benefit to the City of about \$350,000 based on current transfer station disposal cost.

Given that the Transfer Station was designed with a 28,000-square foot tipping floor and has 13.5-foot high push walls that run along the west side and a portion of the east side of the tipping floor along with two open pits (33 feet long by 6 feet wide) located at the south end of the facility approximately 14 feet above the drive-through areas, the materials processing system will be located on the west wall (see illustrations 1 and 2) partially elevated above the

current push wall. An additional steel push wall will be installed to protect the processing system and to provide storage for recovered metal.

Illustration 1

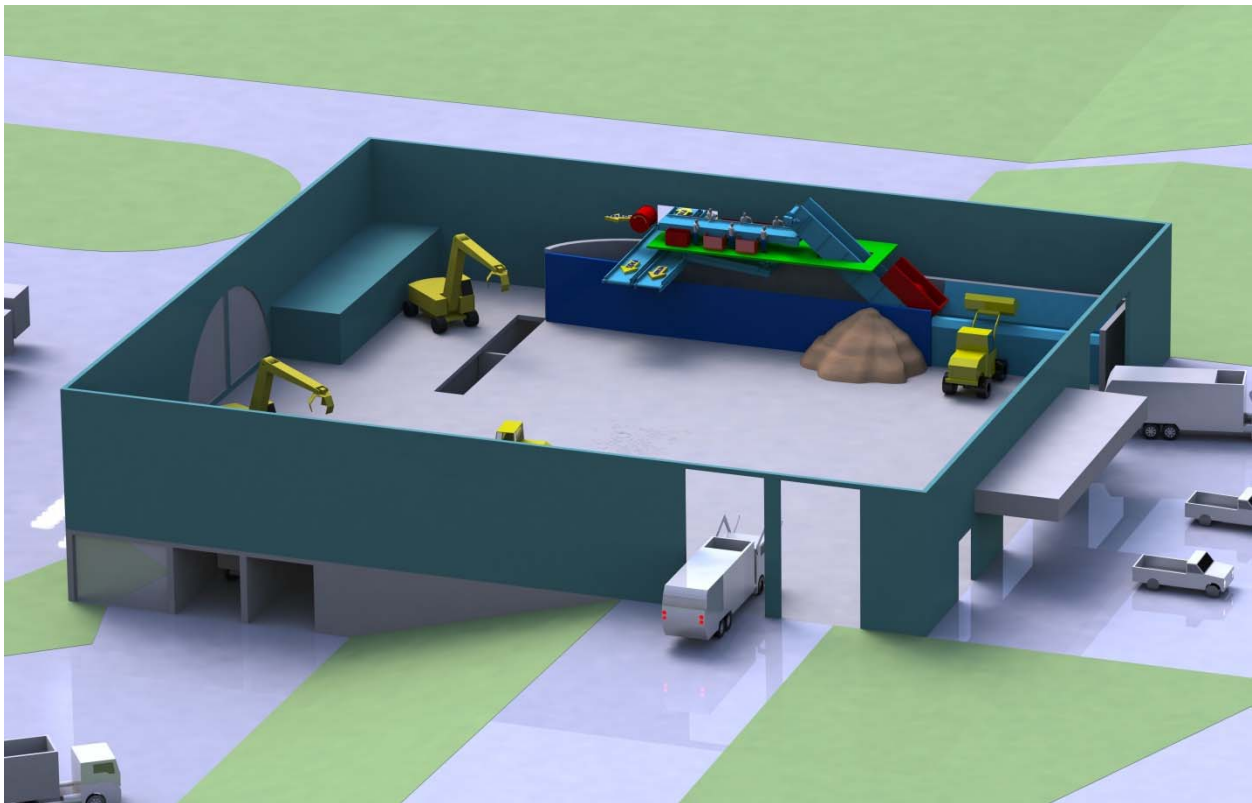
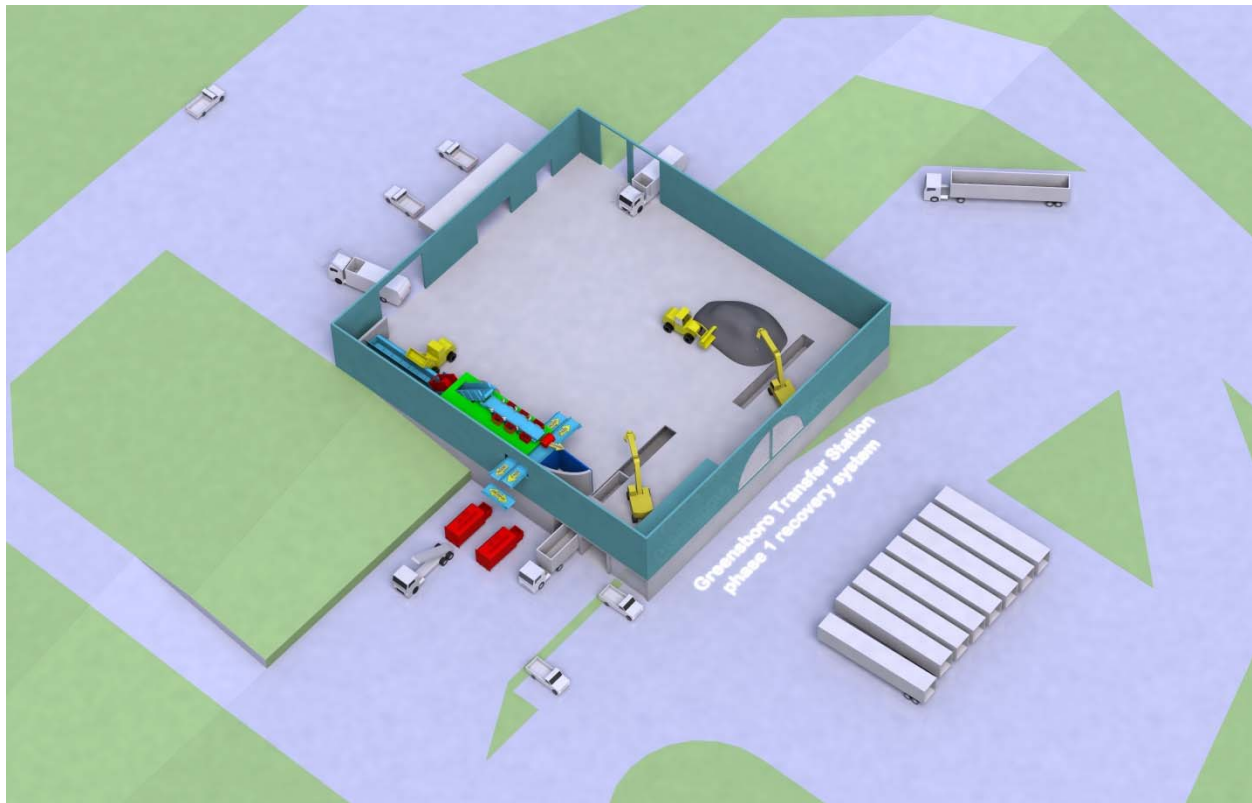


Illustration 2



The separate tipping area outside of the transfer building will still be used for “citizen” vehicles. This reduces the interaction between citizen vehicles and the City/commercial vehicles during peak operating hours.

The City will ensure that adequate supplies of transfer trailers are available to be loaded throughout the day, including peak hours. Since no solid waste is allowed on the tipping floor at the end of the day, the City will insure that there are enough trailers available for the storage of materials. ReCommunity will optimize the load weight of these trailers at the agreed upon target weight of 23.4 tons, averaged over the month as stated in the RFP. Once the trailers are loaded and tarped, ReCommunity will have no responsibility for hauling or disposal of MSW. The tipping floor and drive-through areas will be washed down as needed throughout the day, as well as at the end of each operating day. The wash down water is collected by trench drains located on the upper level and driveway drains located in the drive-through areas on the lower



level of the Transfer Station. The City has a collection system that already effectively maintains wash down water separate from storm water. ReCommunity will continue to maintain this system.

STAFFING

ReCommunity strives to employ full-time employees with full benefit packages at all of our plant operations positions. Management understands that fully trained, full-time staff increases safety and maximizes productivity. This attention to employee safety makes ReCommunity one of the best operators in the industry. With that said, we strive to ensure that all staff are fully trained on how the process operates. Every employee is trained in his/her main job function and cross-trained to be able to perform several additional tasks in the facility. Cross-trained employees ensure that the process performance continues even when key position employees are absent. It also allows us to promote from within and build a loyal staff.

ReCommunity recognizes the importance of the individual employee and provides an atmosphere where the employee can realize his/her full potential. Opportunities for employee involvement allow for the sharing of ideas and help increase job satisfaction. Specifically, ReCommunity recognizes the following goals for the employee:

- Provide a clean and safe working environment.
- Communicate openly with employees and involve them in the design of quality and productivity improvements.
- Provide the opportunity for advancement for all employees.
- Provide continual quality improvement training.
- Provide ongoing safety training.
- Provide opportunities for cross training.
- Utilize the skills of handicapped workers.
- Provide a competitive salary and benefit structure to help minimize turnover.



ReCommunity will provide at all times a sufficient number of trained personnel to maintain and properly operate the Transfer Station. ReCommunity will extend offers of employment to all qualified current City staff personnel, subject to our standard personnel policies which include drug and alcohol screening and verification of authorization to work (E-Verify). ReCommunity will provide the necessary training for all individuals at the facility. ReCommunity plans to retain the following staff to meet the expected volume of 223,000 tpy as follows:

- **1 Facility Manager**
- **2 Supervisor/Equipment Operators**
- **6 Equipment Operators**
- **1 Attendants**

***All personnel will work staggered schedules to cover 5.5 day/week operation.**

OPERATOR TRAINING

In accordance with General Statute 130A-309.25 and further described by NCDENR Memorandum dated May 20, 2006, a responsible individual certified in transfer station facility operations shall be present at all times during the operating hours of the facility. The individual is certified through a training course approved by NCDENR Division of Waste Management and is maintained through completion of continuing education courses.

The “Safety” of our employees always comes first. Strategies for better recovery and operational performance are always developed within the context of safety. ReCommunity maintains its own safety programs run by our Director of Safety. The safety group is staffed by an OSHA regulations expert as well as an engineering/ permits expert who work closely together to create policy and monitor plant operations.

Plants are visited on a regular basis by ReCommunity’s safety group to perform inspections and meet with ReCommunity facility managers and staff. Safety training with facility staff is ongoing to meet and exceed all requirements of the OSHA standard. Safety training and inspection also includes environmental compliance inspections. The facility manager submits safety and



environmental reports monthly. These are reviewed by the VP of Operations and the Regional Manager. As part of the regional monthly review, safety issues are discussed as a regional group, covering each facility individually. All managers are guided by our corporate safety manual. The safety group developed this manual and amends it as needed. All facilities must develop site-specific safety procedures which are unique to those operations and have them approved by the Safety Director. Following this protocol, all employees go through a safety orientation and training before being allowed to work at the facility, and then safety meetings are held for all facility staff routinely.

Over the course of each year, training on the following subjects and policies is provided to all team members at each facility:

- Emergency Evacuation/ Fire Plan/ Weather Emergencies
- Hazard Communication Program
- Hearing Conservation Training
- Alcohol & Drug Free Work Site Policy
- Lockout/ Tag out Policy
- Accident Investigation
- Hazard Assessment/ Fall protection
- Blood borne Pathogens Policy
- Personal Protective Equipment Policy
- Confined Spaces Policy
- Fire Extinguisher Safety Training
- Mobile Equipment Training
- Proper Lifting, Back Safety Training
- Electrical Safety Training

For environmental compliance inspections, facility managers conduct monthly site surveys, while corporate environmental compliance teams visit all ReCommunity sites regularly and



inspect each site according to local and State DEP requirements. Environmental reports are reviewed by the VP of operations and Regional Managers.

CONTINGENCY PLAN

ReCommunity will ensure that all back up equipment to operate the Transfer Station is in place and is maintained properly. We will have two (2) loaders on site and we will also have a third loader within 90 miles of the Transfer Station that can be shipped to the site within 4 hours. In the event the Transfer Station or the primary landfill is not able to accept waste, and ReCommunity is not at fault, we will follow the current plan where the City may utilize the remaining permitted capacity at the White Street Landfill (Permit No. 41-12). If the Transfer Station is not able to accept waste, signage will be posted at the entrance gate to direct waste to the White Street Landfill. If ReCommunity is at fault we will use the same plan; however we will pay the fees stated in the RFP contract section.

RECORDKEEPING

The following records will be maintained at the facility:

- Inspection records
- Waste determination records
- Incident records (improper disposal, fires, etc.)
- Training records
- Tonnage of waste received including source of generation (scale report from the City)
- Tonnage of waste shipped including transporter and destination disposal facility (Scale report from the City)
- All other documentation deemed pertinent to the operating record.

WASTE ACCEPTANCE CRITERIA

In accordance with Rules .0402(2) and .0505(11)(a), a waste transfer facility shall only accept those wastes which it is permitted to receive. The Transfer Station will accept only MSW (i.e., residential, commercial, and industrial solid waste) generated within the service area. Currently



the City receives an annual tonnage rate of approximately 223,000 tons per year of MSW at the Transfer Station, which was designed to handle a maximum average tonnage rate of 900 tons per day to account for daily surges in waste flow.

RECYCLABLE MATERIAL

The Transfer Station will provide containers for citizen's drop-off recyclables. These containers will be serviced by ReCommunity and delivered to the material recovery facility operated by ReCommunity at 706 Patton Avenue. All tons collected in these containers will be added to the City's current recycling program and credited to their tons received.

WASTE SCREENING PROGRAM

In order to assure that prohibited wastes are not entering the Transfer Station, screening programs will be implemented. Waste received at both the scale house entrance and waste taken to the tipping floor will be inspected by trained personnel. These individuals have been trained to spot indications of suspicious wastes including: hazardous placarding or markings, liquids, powders or dusts, sludge, bright or unusual colors, drums or commercial size containers, and "chemical" odors. Screening programs for visual and olfactory characteristics of prohibited wastes are an ongoing part of the Transfer Station operation.

The Waste Receiving and Inspection procedure will begin with all vehicles being stopped at the scale house. All refuse transportation vehicles are weighed and the content of the load assessed. Any materials which pose health hazards could cause a fire, or which may negatively impact the environment is deemed unacceptable. The City scale house clerk will need to request from the driver of the vehicle entering the facility a description of the waste it is carrying to ensure that unacceptable waste is not allowed into the Transfer Station. The City clerk will then need to do visually checks of the vehicle as it crosses the scale. Signs will be conspicuously posted informing users of the acceptable and unacceptable types of waste.



Because we will constantly be inspecting loads for potential diversion opportunities, we will have a heightened inspection program on the tipping floor at all times. This should increase the likelihood of identifying small amounts of unacceptable materials upon delivery.

Approximately one (1) percent of trucks hauling commercial and industrial loads of waste will be selected for screening at random. Selected vehicles are directed to a separate area where the vehicle will be unloaded. Waste is carefully spread using suitable equipment. An attendant trained to identify wastes that are unacceptable at the Transfer Station inspects the waste discharged at the screening area. The attendant will complete a waste screening form documenting the inspection.

Bulk loads of non-acceptable waste will be denied access to the facility. Incidental non-acceptable waste such as tires and white good will be segregated and stored until transported to the Guilford County Scrap Tire/White Goods Collection Facility at 2138 Bishop Road. Batteries will be stored under cover and transported to a battery recycler.

Prohibited and Unacceptable Wastes will be handled in accordance with Rule .0505(10)(e), the Transfer Station will not accept barrels or drums unless they are empty and perforated sufficiently to ensure they contain no liquid or hazardous waste. In accordance with Rule .0505(11)(b), no hazardous or liquid waste shall be accepted at the Transfer Station. In addition, the Transfer Station will not accept regulated medical waste, bulk animal waste, or radioactive waste.

If waste is detected that is suspected to be unauthorized liquid waste (liquids in containers or non-bulk/non-containerized liquids other than household wastes), the ReCommunity attendant will perform a paint filter test on a sample of the suspect waste. The paint filter test is performed by placing a 1,000-milligram sample of waste in a conical 400-micron paint filter. If liquid passes through the filter in five minutes, the waste is considered to contain free liquid and is unacceptable.



If unacceptable waste is found, including waste generated from outside the service area, the load is isolated and secured. The ReCommunity site Manager then will notify the City and then notify North Carolina Department of Natural Resources (NCDENR) official shown below within 24 hours of attempted disposal of any waste the Transfer Station is not permitted to receive in order to determine the proper course of action (it should be noted that the hauler is responsible for removing unacceptable waste from the property):

North Carolina Department of Environment and Natural Resources

Winston-Salem Regional Office
Regional Waste Management Specialist
585 Waughtown Street
Winston-Salem, North Carolina 27107
Phone: 336.771.5000

WATER AND LEACHATE REQUIREMENTS

In accordance with Rule .0505(5)(a), surface water is diverted from the operational areas. Storm water runoff from the facility is collected in either drop inlets or sheet flow into the on-site permanent storm water pond. Reinforced concrete pipes divert the water collected in the drop inlets to the on-site permanent storm water pond. Refer to Drawing C-04, Site Plan, for the location of the storm water conveyance system. All unpaved areas will be maintained with vegetation or landscaping to minimize erosion and storm water runoff.

LEACHATE CONTROL

In accordance with Rules .0402(3) and .0505(7)(b) and (c), the Transfer Station is operated so as to prevent water from coming in contact with MSW and to contain and properly discharge collected leachate (wash water). The tipping floor of the Transfer Station is sloped away from the load-out hoppers and towards the trench drains located along the northern edge of the upper level concrete floor slab. The trench drains collect any leachate or wash water generated



from washing the tipping floor. The drains will be connected by underground piping and directed to the grease and grit trap and on to the sanitary sewer as is all water from scale and trailer storage areas will be.

DISEASE AND VECTOR CONTROL

In accordance with Rules .0402(5) and (6) and .0505(12)(a), the City provides effective disease and vector control measures for the protection of human health and the environment. Disease vectors are defined as any rodent, flies, mosquitoes, or other animals, including insects, capable of transmitting disease to humans. Control of disease vectors is maintained by implementation of daily cleaning program, which will involve the removal of waste, leachate (wash water), and any ponded water from the facility operating areas. The removal of waste at the end of each operating day protects against migration of vectors into and from the Transfer Station. Stagnant ponded water shall be prevented from occurring to control mosquito breeding. If problems controlling disease vectors persist, ReCommunity shall employ a licensed exterminator to control vectors.

WINDBLOWN MATERIAL

In accordance with Rule .0402(7), the facility must confine material subject to being blown by the wind within the area. Since the Transfer Station is enclosed on all sides, wind blown material is not a major operational concern for ReCommunity. All wind blown trash discovered at the end of an operating day is collected and stored in a transfer trailer or an on-site trash bin.

SIGNAGE

In accordance with Rule .0505(9), signage is posted at the Transfer Station entrance indicating operational procedures, hours of operation, tipping fee, and permit number. Signs are clearly posted stating that no hazardous or liquid waste will be received. Traffic signs and markers are provided as necessary to promote an orderly traffic pattern to and from the discharge area and to maintain efficient operating conditions.



OPEN BURNING OF WASTE

In accordance with Rule .0505(10)(a), open burning of waste is prohibited at the Transfer Station.

FIRE PROTECTION EQUIPMENT

In accordance with Rules .0402(4) and .0505(10)(b), equipment will be provided to control accidental fires, a site inspection will be arranged with the local fire protection agency to immediately provide fire-fighting services when needed. The Transfer Station building is equipped with a fire suppression system. During the inspection process ReCommunity will ensure that the appropriate number of fire extinguishers, and fire hydrants. All employees will be trained on the proper care and inspection of this equipment.

NOTIFICATION OF FIRE

In accordance with Rule .0505(10)(c), fires that occur at the Transfer Station require verbal notice to the NCDENR Division of Waste Management within 24 hours and written notification shall be submitted within 15 days. Verbal and written notification shall be submitted to the Regional Waste Management Specialist and the City of Greensboro:

North Carolina Department of Environment and Natural Resources

Winston-Salem Regional Office
Regional Waste Management Specialist
585 Waughtown Street
Winston-Salem, North Carolina 27107
Phone: 336.771.5000

ACCESS AND SECURITY REQUIREMENTS

In accordance with Rule .0505(8)(a), the Transfer Station will be secured by means of gates and chain link fences to prevent unauthorized entry. All vehicles delivering waste to the Transfer Station enter and exit through the access control gate on Burnt Poplar Road. Unauthorized



vehicle access to the Transfer Station is prevented around the remaining portion of the Transfer Station by a chain link fence. All gates and chain link fences will be lock during non operating hours. A Knox-box will be located on the main gate to provide non-destructive after hours access by the fire department during emergencies.

ACCESS ROAD

In accordance with Rule .0505(8)(c), ReCommunity will keep the current Transfer Station surface (concrete) well maintained and in good condition. Potholes, ruts, and debris on the roads receive immediate attention in order to avoid damage to the vehicles. Access roads will be maintained with a positive slope for adequate drainage.

EMERGENCY MANAGEMENT PLAN

ReCommunity will develop an Emergency Management Plan in conjunction with the City to assist City of Greensboro and ReCommunity personnel in fulfilling the responsibility of providing services in the event of an emergency. While primarily designed for response to a hurricane, the plan can also be used in other emergency situations such as fire, explosion, earthquake, civil disturbance, tornado, lightning storm or hazardous substance spills. These are just a few examples. However, there are factors that could cause the emergency management plan to be activated.

The Plan will include general procedures as well as specific procedures to be followed at the City Transfer Station. The on-site manager and operation staff, and scale operator are to be thoroughly familiar with the Emergency Management Plan. In the event of a real emergency, it will be everyone's responsibility to act according to outlined procedures.

Emergency Management, by its very nature, is a dynamic process and the Plan will be updated to correct problems or take advantage of new technology, equipment or ideas.



In the event of an emergency condition at the Transfer Station requiring evacuation and/or environmental clean up, ReCommunity staff shall evacuate the facility and contact the City and the Greensboro Fire Department. Initial assessment and containment will be performed by the Fire Department.

Hazardous Materials contractors:

If additional containment or clean up is required, an environmental contractor may be employed such as:

Shamrock Environmental

Phone: 336-375-7989

A&D Environmental

Phone: 336.434.7750

Clean Harbors

Phone: 336.361.6114



FCR Greensboro, LLC., d/b/a “ReCommunity”, is a wholly owned subsidiary of RE Community Holdings II, Inc., which is a privately held organization (formally organized under RE Community Holdings, LP. Our financial strength is apparent by reviewing our ownership group (@ www.ReCommunity.com) and our financial statements.

Its annual reports and/or financial statements contain business proprietary information and are trade secrets, and as such are protected under Section 132-1.2 of the North Carolina General Statutes. Nonetheless, we make such records available for review by the City to enable it to fully evaluate the response to the solicitation. Please see the separately bound statement of Financial Stability. We ask the City to keep this information in the strictest confidence.

We have provided a copy of the latest audited financial statements of RE Community Holdings LP., our parent company.

We are not a publicly traded company and do not file with the SEC.



ReCommunity has financial resources committed to capital growth projects. While we have many financing projects open to us for this roughly \$2,000,000 capital project, we will plan to capitalize this out of current cash reserves.



CHAPTER 8 IMPLEMENTATION SCHEDULE

ReCommunity is making arrangements to have equipment available for this project. Given the nature of using specialized equipment for this project, we do not intend to purchase the equipment listed in our equipment list until contract is awarded. In response to the RFP, assuming we have a signed contract with notice to proceed from the City by June 22, 2012, we anticipate on being able to fully staff and operate the Transfer Station by July 1, 2012.

ReCommunity will have our Human Resource Department on site by June 25th to sign up all City employees. ReCommunity during a 3 month interim period will rent the necessary equipment to operate the Transfer Station until all permanent equipment can be delivered. Equipment will be delivered no later than October 1, 2012.

ReCommunity is developing a new recyclable recovery system to recover recyclables from the MSW stream. As explained in an earlier section of this response document, we will install a system that will process targeted materials from selected loads. Assuming we have a signed contract with notice to proceed from the City by June 22, 2012, we anticipate the system will be fully staff and operational by November 1, 2012. During the 4 month period, waste will be transferred with minimum recovery efforts.

However, we will take the opportunity to study the characteristics of different routes during this time in order to better prepare to select the right loads for recovery when we are operational.



Customer Service Procedures

ReCommunity owns and/or operates 36 facilities across the United States. We are committed to delivering great customer service while providing services to many communities. Our entire corporate management team is involved with each of our customers, and we are accessible and responsive to all questions and concerns. We pride ourselves on being more than a contractor to a municipal entity; we strive to be a recycling partner to all of our customers. Our central corporate Customer Service contact is located in Charlotte, NC and operations Monday thru Friday 8:00AM to 5:00PM at **704-697-2000**. All of our processing facilities have customer service representatives also who can be contacted locally to assist with any customer needs. All sales and service complaints will be directed to the Regional Business Development Manager who will address the nature of the complaint, then follow up with the municipal customer or entity with resolution. All financial needs will be directed to the Regional Controller who will research and provide the appropriate materials and or response. All operational complaints or conduct issues will be directed to the Regional Manager who will work with the facility Plant Manager to resolve the issue. All complaints are handle promptly “same day” if a call is received before 4pm. Complaints outside our scope of services will be directed to the appropriate municipal customer service center.

Other Contacts:

ReCommunity Greensboro

706 Patton Ave
Greensboro, NC 27406
Hours: Monday thru Friday 6:30am to 5:00pm
Tel: 336-272-9669/Fax: 336-272-9535
Admin/Scale: Vickie Bowe
Plant Manager: Timothy Driscroll

Regional Controller: *Joy Gibson*

Tel: 704-697-2017/Fax: 704-376-2942

Regional Business Development Manager: *Bill Leonidas*



Tel: 704-697-2025/Fax: 704-376-1625

Regional Manager: *Jerry White*

Tel: 336-314-9284/Fax: 336-272-9535

ReCommunity Corporate Office

809 West Hill St

Charlotte, NC 28112

Tel: 704-697-2000

You can also visit us on our website @ recommunity.com



Each proposer shall identify each case within the last five years where: (a) a civil, criminal, administrative, bankruptcy or other similar proceeding was filed or is pending, if such proceeding arises from or is related to a dispute concerning the proposer's rights, remedies or duties under a contract for the collection or disposal of solid waste; (b) a county, municipality or other entity terminated a written contract with the proposer concerning the management of solid waste; or (c) administrative fines, liquidated damages or other penalties were assessed or were deducted from the proposer's payments under a contract for the management of solid waste. For each case identified, the proposer must describe the basic facts concerning the case, the names and docket numbers of the parties, the name and location of the courts or the administrative venue and its current status.

The proposer has had no such cases.



April 23, 2012

Ms. Susan Crotts, Division Manager
City of Greensboro
P.O. Box 3136
Greensboro, NC 27402-3136

RE: City of Greensboro, NC
RFP for MSW Management Services
Estimated Annual Contract Services of \$5,000,000.00

Dear Ms. Crotts:

On behalf, ReCommunity Holdings II, Inc. and in response to the referenced RFP, we are writing this letter to serve as evidence that Berkley Regional Insurance Company is prepared to provide an Annual Performance Bond.

Berkley Regional Insurance Company hereby certifies its intent on behalf of ReCommunity Holdings II, Inc., to issue as security, an Annual Performance Bond in the amount of the contract to be renewed annually.

In lieu of Qualification Form 4 – Performance Bond Form, please see the attached Annual Performance Bond that would be acceptable to execute should this work be awarded to ReCommunity Holdings II, Inc.

Berkley Regional Insurance Company is licensed to do business in North Carolina and carry an A.M. Best Rating of A+ (Superior).

We are happy to provide this recommendation and ask that you contact me direct, should have any questions or require additional information.

Berkley Regional Insurance Company

BY: 

Renee A. Folkerts, Attorney-In-Fact

ANNUAL PERFORMANCE BOND

Bond No. _____

KNOW ALL MEN BY THESE PRESENTS: THAT, _____, (hereinafter called Principal), and Berkley Regional Insurance Company, (hereinafter called Surety), are held and firmly bound unto _____, (hereinafter called Obligee), in the full and just penal sum of _____ & NO/100*****(\$ _____ .00) Dollars to the payment of which sum, well and truly to be made, the said Principal and Surety bind themselves, and each of their heirs, administrators, executors, and assigns, jointly and severally, firmly by these presents.

WHEREAS, the above bounden Principal has entered into a certain written contract with the above mentioned Obligee for Processing and Marketing of Residential Recyclable Materials which contract is hereby referred to and made a part hereof as fully and to the same extent as if copied at length herein with annual renewal at Surety's discretion: and

NOW, THEREFORE, THE CONDITION OF THE ABOVE OBLIGATION IS SUCH, that if the above bounden Principal shall well and truly keep, do and perform, each and every, all and singular, the matters and things in said contract set forth and specified to be by the said Principal kept, done and performed, at the time and in the manner in said contract specified during the term of this bond, and shall pay over, and make good and reimburse to the above named Obligee; all loss and damage which said Obligee may sustain by reason of failure or default on the part of Principal, then this obligation shall be void, otherwise, to be and remain in full force and effect.

PROVIDED, however, that this bond is subject to the following conditions and provisions:

1. This bond is for the term beginning _____ and ending _____.
2. In the event of a default by the Principal in the performance of the contract during the term of this bond, the Surety shall be liable only for the loss to the Obligee due to actual excess cost of the contract up to the termination of this bond. The Surety, after investigation, shall with reasonable promptness determine the amount for which it may be liable to the Owner as soon as practicable after the amount is determined, tender payment therefore to the Owner, or find an acceptable principal to complete the contract. This bond does not provide coverage to any indirect loss or costs incurred by the Obligee including, but not limited to legal fees, court costs, expert fees or interest.
3. No claim, action, suit or proceeding, except as hereinafter set forth, shall be had or maintained against the Surety on this instrument unless same be brought or instituted and process served upon the Surety within six months after the expiration of the stated term of this bond.
4. Neither non-renewal by the Surety, nor failure, nor inability of the Principal to file a replacement bond shall constitute loss to the Obligee recoverable under this bond, notwithstanding any language in the contract to the contrary.
5. The bond may be extended for an additional year at the option of the Surety, by Continuation Certificate executed by the Surety.
6. This bond shall not be cumulative. Under no circumstances shall the Surety's liability exceed the penal sum stated herein.
7. No right of action shall accrue on this bond to or for the use of any person, entity or corporation other than the Obligee named herein and this bond cannot be assigned to any other party without the written consent of the Surety.

Signed, sealed and dated this _____ day of _____, 2012.

Berkley Regional Insurance Company

BY: _____

BY: _____

Renee A. Folkerts, Attorney-In-Fact



Chapter 12: Insurance Requirement

ReCommunity can meet the insurance requirements of the RFP and as further clarified in Addendum 1. Below is a bond certificate as evidence of this ability.

ACORD **CERTIFICATE OF LIABILITY INSURANCE** DATE OF REVISION: 4/20/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AFFECT, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: Lockton Companies, LLC - St. Louis Three City Place, Suite 300 St. Louis, MO 63111-7081 (314) 432-1500	AGENT: NAME: _____ PHONE (DAY, EVE, FAX): _____ E-MAIL ADDRESS: _____ ADDRESS: _____
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INSURED: 11760652 Rel on mainline Corp 609 West Hill Street Charlotte NC 28208	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A: Liberty Mutual Fire Insurance Company</td> <td>25035</td> </tr> <tr> <td>INSURER B: Commerce and Industry Insurance Company</td> <td>19418</td> </tr> <tr> <td>INSURER C: Steadfast Insurance Company</td> <td>26187</td> </tr> <tr> <td>INSURER D: Liberty Insurance Corporation</td> <td>47474</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Liberty Mutual Fire Insurance Company	25035	INSURER B: Commerce and Industry Insurance Company	19418	INSURER C: Steadfast Insurance Company	26187	INSURER D: Liberty Insurance Corporation	47474	INSURER E:		INSURER F:	
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INSURER F:															

COVERAGES REFUSED: 23 **CERTIFICATE NUMBER:** 11760652 **REVISION NUMBER:** XXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE PERSONS NAMED ABOVE ON THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS AND CONDITIONS AND COVERAGE LIMITS SHOWN ON EACH POLICY. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

LINE	TYPE OF INSURANCE	AMOUNT OR VALUE	POLICY NUMBER	POLICY EFF DATE	POLICY EXPIRY DATE	COVERAGES
A	GENERAL LIABILITY <input checked="" type="checkbox"/> OVERHEAD, GENERAL LIABILITY <input type="checkbox"/> PLUMBING, PIPING, & HEATING <input type="checkbox"/> CONTRACTORS POLLUTANTS <input type="checkbox"/> CONTRACTORS POLLUTANTS	N	TD24114380702	3/1/2012	3/31/2013	BASIC OCCURRENCE \$ 1,000,000 DAMAGE TO RENTAL EQUIPMENT \$ 300,000 MEDICAL EXPENSE \$ 5,000 PERSONAL & ADVERTISING \$ 1,000,000 GENERAL AGREEMENT \$ 2,000,000 PRODUCTS/COMPLETED OPERATIONS \$ 1,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> LISTED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	N	A329114536052	3/1/2012	3/31/2013	AUTOMOBILE OPERATING (PLATE PAID) \$ 1,000,000 BODILY INJURY (BI) \$ XXXXXX BODILY INJURY - FATALITY \$ XXXXXX PROPERTY DAMAGE (PD) \$ XXXXXX \$ XXXXXX
B	UMBRELLA LIA <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE MAXIMUM \$ 10,000	N	B3100598	3/1/2012	3/31/2013	EXCESS OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$ XXXXXX
D	WHISKERS COMPENSATION AND EMPLOYMENT PRACTICES <input checked="" type="checkbox"/> YEA <input type="checkbox"/> N/A <input type="checkbox"/> N/A	N	WD241143807012 WD241143807022 (AUG)	3/1/2012 3/1/2012	3/31/2013 3/31/2013	<input checked="" type="checkbox"/> ASSISTANTS <input type="checkbox"/> EMPLOYMENT \$ 1,000,000 <input type="checkbox"/> WAGES & BENEFITS \$ 1,000,000 <input type="checkbox"/> EMPLOYMENT PRACTICES \$ 1,000,000
C	POLLUTION	N	PD047615600	3/1/2012	3/31/2013	\$500,000 per occurrence

REPRODUCTION OF THIS CERTIFICATE FOR ANY OTHER PURPOSE IS STRICTLY PROHIBITED. FOR INFORMATION, CONTACT ACORD AT 1-800-368-5808. ADDITIONAL INFORMATION IS AVAILABLE AT WWW.ACORD.COM.

CERTIFICATE HOLDER 11760652 CITY OF GREENSBORO CENTRALIZED CONTRACTING P.O. BOX 3136 GREENSBORO NC 27402 3136	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE:
---	---

ACORD 25 (2010/05) The ACORD name on signature required must be ACORD ©1998-2010 ACORD CORPORATION. All rights reserved.



CERTIFICATE OF LIABILITY INSURANCE

3/1/2013

DATE (MM/DD/YYYY)

4/20/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lockton Companies, LLC-1 St. Louis Three City Place Drive, Suite 900 St. Louis MO 63141-7081 (314) 432-0500	CONTACT NAME: PHONE (A/C, No., Ext): E-MAIL ADDRESS:	FAX (A/C, No.):
	INSURER(S) AFFORDING COVERAGE	
INSURED 1338858 ReCommunity, Corp. 809 West Hill Street Charlotte NC 28208	INSURER A: Liberty Mutual Fire Insurance Company 23035	
	INSURER B: Commerce and Industry Insurance Company 19410	
	INSURER C: Steadfast Insurance Company 26387	
	INSURER D: Liberty Insurance Corporation 42404	
	INSURER E:	
	INSURER F:	

COVERAGES RECCO 23845 **CERTIFICATE NUMBER:** 11760652 **REVISION NUMBER:** XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	N	N	TB2-641-443807-042	3/1/2012	3/1/2013	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	N	N	AS2641443807032	3/1/2012	3/1/2013	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB DED <input checked="" type="checkbox"/> RETENTION \$ 10,000 <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE	N	N	BE 3298598	3/1/2012	3/1/2013	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input type="checkbox"/> N/A <input checked="" type="checkbox"/>	N	N/A	WC7-641-443807-012 (WI) WA7-64D-443807-022 (AOS)	3/1/2012 3/1/2012	3/1/2013 3/1/2013	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Pollution	N	N	EPC4756156-00	3/1/2012	3/1/2013	Limit: \$10,000,000 per occurrence.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 REQUEST FOR PROPOSALS # 08-12 FOR MUNICIPAL SOLID WASTE MANAGEMENT SERVICES FOR THE CITY OF GREENSBORO, NC.

CERTIFICATE HOLDER**CANCELLATION**

11760652

CITY OF GREENSBORO
 CENTRALIZED CONTRACTING
 P.O. BOX 3136
 GREENSBORO NC 27402-3136

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



Chapter 13: Criminal Convictions/ Environmental Violations

Proposers must provide a summary of any criminal convictions of the company, owners, and/or officers related to the services being offered, within the last ten (10) years. The City may disqualify a proposer on the basis of past criminal convictions when those convictions related to dishonesty, antitrust violations, or unfair competition. Proposers must provide a summary of any environmental violations, including enforcement cases initiated by environmental agencies that have occurred or have been alleged in the last five years.

FCR Greensboro, LLC, d/b/a ReCommunity, has never had any criminal convictions of the company, owners, or officers. As to environmental violations, an affiliate of FCR Greensboro, LLC - Resource Recovery Systems, LLC- was operating a materials recycling facility in Sarasota, Florida under an expired NEX and was fined for operating without proper permit coverage. The violation was resolved as of July 15, 2011.

QUALIFICATION FORM 5
NON-COLLUSION AFFIDAVIT OF PROPOSER

STATE OF North Carolina)

)ss

COUNTY OF Mecklenburg)

Sean P. Duffy , being duly sworn, deposes and says that:

President

1. He/She is & COO of FCR Greensboro, LLC the proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such proposal;
3. Such proposal is genuine and is not a collusive or sham proposal;
4. Neither said proposer nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including this affiant, has in any way colluded, connived, or agreed, directly or indirectly, with any other proposer, firm or person to submit a collusive or sham proposal in connection with the Contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other proposer, firm, or person to fix the price or prices in the attached RFP, or of any other proposer, or to fix any overhead, profit or cost element of the proposal or the response of any other proposer, or to secure through any collusion, connivance, or unlawful agreement any advantage against the City of Greensboro, North Carolina or any person interested in the proposed Contract; and
5. The cost proposals in the attached RFP are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Sean P. Duffy
(Signed)

President & COO
(Title)

Subscribed and sworn to before me this 7 day of May, 2012

Stephanie Byrne Carr

Notary Public, State of North Carolina
My Commission Expires: Nov. 21, 2014



Proposers shall list and describe any relationships – professional, financial or otherwise – that it may have with the City, its elected or appointed officials, its employees or agents, or any of its agencies or component units during the past five (5) years, together with a statement explaining why such relationships do not constitute a conflict of interest relative to performing the services sought in the RFP. Additionally, the proposer shall give the City written notice of any other relationships – professional, financial or otherwise – that it enters into with the City, its elected or appointed officials, its employees or agents, or any of its agencies or component units before the Contract is executed.

FCR Greensboro, LLC, d/b/a ReCommunity, began a contractual relationship with the City of Greensboro in August of 1992 when it signed a contract with the City to operate the materials recycling facility located in Greensboro. The contract is still in effect. We don't believe it's a conflict with the services under this RFP because they are separate and independent services.

**QUALIFICATION FORM 6
DRUG-FREE WORKPLACE**

The undersigned vendor (firm) hereby certifies that

FCR Greensboro, LLC, ReCommunity does:
(Name of Company)

1. Publish a statement notifying employees that the unlawful manufacturing, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

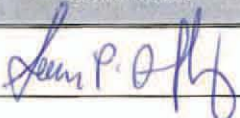


Proposer's Signature

Date: 5-7-12

QUALIFICATION FORM 7
ACKNOWLEDGEMENT OF ADDENDA

The proposer hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this RFP. The proposer acknowledges that it has the sole duty to make itself aware of, and to be in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME	TITLE	SIGNATURE
No. 1	5/2/2012	Sean P. Duffy	President & COO	

QUALIFICATION FORM 8
CERTIFICATION TO ACCURACY OF PROPOSAL

Proposer, by executing this form, hereby certifies and attests that all forms, affidavits and documents enclosed in the proposal package in support of its proposal are true and accurate. Failure by the proposer to attest to the truth and accuracy of such forms, affidavits and documents shall result in the proposal being deemed non-responsive and such proposal will not be considered.

The undersigned individual, being duly sworn, deposes and says that:

1. He/She is President & COO (title) of FCR Greensboro, LLC, the proposer, that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all forms, affidavits and documents submitted in support of such proposal;
3. All forms, affidavits and documents submitted in support of this proposal are true and accurate;
4. No information that should have been included in such forms, affidavits and documents has been omitted; and

[THIS SPACE INTENTIONALLY LEFT BLANK]

QUALIFICATION FORM 8
CERTIFICATION TO ACCURACY OF PROPOSAL
(CONTINUED)

5. No information that is included in such forms, affidavits or documents is false or misleading.

Sean P. Duffy
Signature

Sean P. Duffy
Print Name

President & COO
Title

5/7/12
Date

Witness my hand and official notary seal/stamp at Mecklenburg County the day and year written above

STATE OF North Carolina)

)ss

COUNTY OF Mecklenburg)

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Sean P. Duffy (name) as President & COO (title), of FCR Greensboro, LLC, an organization authorized to do business in the State of North Carolina, and acknowledged and executed the foregoing document as the proper official of FCR Greensboro, LLC for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation. He/she is personally known to me or has produced _____ as identification.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal in the State and County aforesaid on this

7 day of May, 2012.

Stephanie Lynn Cox

NOTARY PUBLIC

My Commission Expires: Nov. 21, 2014



**PRICE FORM 1
SERVICE FEE**

ReCommunity proposes to Operate the City’s Transfer Station.

Option 1: Operate Only – Proposed Prices for Operations of City’s Transfer Station Only:

Contractor to complete the following based on a price per ton for transfer station operations only.

Option 1 – 2012 Prices for Operation of the City's Transfer Station Only

Option 1 – 2012 Prices for Operation of the City's Transfer Station Only				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:	\$15.00	\$15.00	\$14.75	\$14.75
From 100,001 to 150,000 tons:	\$9.90	\$9.90	\$9.70	\$9.70
From 150,001 to 200,000 tons:	\$7.35	\$7.35	\$7.20	\$7.20
From 200,001 to 250,000 tons:	\$5.95	\$5.95	\$5.85	\$5.85

ReCommunity proposes to operate the City’s Transfer Station. In line with our company’s mission, we are not proposing to haul trash to a disposal site nor to dispose of the City’s trash. ReCommunity intends to recover non-source-separated recyclables from the City’s MSW stream where it is safe and feasible. There are other vendors whose core business is trailer hauling and others in the landfill operations industry who are best suited to supply the other two defined scopes of work.



ReCommunity will install equipment at its own expense to provide the Transfer Station scope of work and also to separate recyclables from the MSW stream.

The ReCommunity Cost for Service proposal includes ReCommunity meeting all costs of operation as described in the RFP and this ReCommunity Proposal. Only costs explicitly described in the RFP or the ReCommunity Proposal to be met by City will be charged to the City or otherwise accrue to the City.

Termination for Convenience. ReCommunity expects that if the City terminates the contract for convenience before the contract term, the City will pay ReCommunity for the un-depreciated capital investment that we make to provide the equipment and/or improvements necessary to meet the scope of work.

3 Year Contract. ReCommunity expects that if the City does not extend a 3 year contract for at least a total term of 5 years minimum, this will be treated the same as a termination for convenience, and the City will pay ReCommunity for the un-depreciated capital investment that we make to provide the equipment and/or improvements necessary to meet the scope of work.

We assume that the City will take responsibility for the major repairs/replacements of building and site that are not a result of ReCommunity and that the City will continue to carry insurance on the same. We also assume that the City will retain responsibility for environmental issues that may have happened on the sit prior to our contract commencement.



PRICE FORM 2

OTHER FINANCIAL INFORMATION

If Contractor proposes to provide a payment to the City for use of City assets, describe the proposed terms below, including listing of assets proposed, frequency of payment (monthly, annually, etc.), payment value, anticipated date of initial payment, etc.

RECOVERY PORTION OF OUR PROPOSAL:

ReCommunity will recover recyclables as described in our Project Approach at no cost to the City. ReCommunity will keep all commodity revenue earned from recovery of recyclables. The City will keep all of the hauling cost savings and all of the landfill disposal cost savings from this recovery operation.

While we cannot guarantee quantities of recovery, we have made the following assumptions for our own planning purposes and use this to describe how this operation would impact the City's budget in a positive way.

Scenario: 223,000 tpy of MSW delivered to the facility.

ReCommunity would recover 8875 tpy of recyclables.

City would save \$40/ton in hauling and disposal costs per ton. That equals \$350,000/year in cash flow to the City due to the diversion of recyclables from the landfill by ReCommunity, at no cost to the City.

ReCommunity will use commodity revenue to cover the cost of recovery at the TS, shipment to MRF or market, and processing at the MRF. ReCommunity is extremely motivated to make this work, since we are making the capital investment in sorting equipment at the TS. To cover the cost, we must find cost effective ways to recover the maximum amount of valuable recyclables and earn maximum commodity revenue. As long as the MSW tons are delivered to the TS, the risk of this capital investment falls on ReCommunity, not the City.



If Contractor proposes an adjustment method (i.e. CPI adjustment) for the Service Fee(s), describe the proposed terms below.

- Index- Consumer Price Index, all goods and services, Atlanta.
- Percentage of Index to be applied- 75% of CPI applied to Base tip fee annually.
- Frequency of Adjustment – annually.

Example:

If the CPI changes by 1% in the 12 month period following the beginning of the Contract, the Tip Fee in Contract Year 2 would be the Base Tip Fee * (1+ (Change in the CPI * 75%).

$$\text{New Tip Fee} = \$5.95 * (1 + (1\% * 75\%))$$

$$\text{New Tip Fee} = \$5.95 * (1.0075)$$

$$\text{New Tip Fee} = \$5.99/\text{ton}.$$

Finally, ReCommunity would like to discuss with the City the opportunities that exist for both parties if ReCommunity markets the facility and our services to other merchant customers.

PRICE FORM 1

SERVICE FEE

(CONTINUED)

X / A

Option 2: Transport Only – Proposed Prices for MSW Transportation Services Only:

The City desires a price proposal based on a **per mile (round trip mile)** fee for tons of waste actually made available to the contractor. The contractor must be able to haul a minimum of 1,200 tons per day of waste having an average transport bulk density of 350 to 425 pounds per cubic yard. Contractors must use trailers having a minimum usable container capacity of 90 cubic yards. The unit prices submitted will be in 2012 dollars. The unit prices will be adjusted annually, based on an accepted price index.

The contractor shall submit unit prices based on ranges of annual tonnage received and round-trip distances. The contractor's price ranges must cover an annual range of tonnages from 60,000 tons up to 250,000 tons and round trip distances of 50 to 200 miles. Contractors should use the form provided below for the submittal of proposed prices and must indicate the usable trailer capacity that the proposed prices are based upon.

Option 2 – Proposed Price - Transportation of MSW ¹ 2012 \$/Mile (Round-Trip Mile)												
Annual Tonnage	50 - 100 miles				101 - 150 miles				151 - 200 miles			
Contract term	3 year	5 year	10 year	15 year	3 year	5 year	10 year	15 year	3 year	5 year	10 year	15 year
60,000 - 100,000												
100,001 - 150,000												
150,001 - 200,000												
200,001 - 250,000												

¹Requested prices are for truck miles (round-trip miles). Contractor must be able to provide transportation services for a minimum of 1,200 tons per day of waste having an average bulk density of 350 to 425 pounds per cubic yard.

Contractors proposed price is based on a usable trailer capacity of _____ cubic yards.

PRICE FORM 1
SERVICE FEE
 (CONTINUED)

N/A

Option 3: Operate & Transport – Proposed Prices for Operations of the City's Transfer Station and MSW Transportation Service Package

Contractor to complete the following based on a price per ton for Transfer Station operation and transportation of MSW.

Option 3A – 2012 Prices for Operation of the City's Transfer Station				
Annual Tonnage Range	Base Price (2012 \$/ton)			
	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:				
From 100,001 to 150,000 tons:				
From 150,001 to 200,000 tons:				
From 200,001 to 250,000 tons:				

Option 3B – Proposed Price - Transportation of MSW ¹ 2012 \$/Mile (Round-Trip Mile)												
Annual Tonnage	50 - 100 miles				101 - 150 miles				151 - 200 miles			
	3 year	5 year	10 year	15 year	3 year	5 year	10 year	15 year	3 year	5 year	10 year	15 year
60,000 - 100,000												
100,001 - 150,000												
150,001 - 200,000												
200,001 - 250,000												

¹Requested prices are for truck miles (round-trip miles). Contractor must be able to provide transportation services for a minimum of 1,200 tons per day of waste having an average bulk density of 350 to 425 pounds per cubic yard.

PRICE FORM 1

SERVICE FEE

(CONTINUED)

N/A

Option 4: Dispose Only – Proposed Prices for MSW Disposal Services Only:

Contractor to complete the following based on a price per ton for waste disposal only.

Option 4 – 2012 Prices for Disposal of Municipal Solid Waste				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:				
From 100,001 to 150,000 tons:				
From 150,001 to 200,000 tons:				
From 200,001 to 250,000 tons:				

Option 5: Transport and Dispose – Proposed Prices for MSW Transportation and Disposal Service Package:

Contractor to complete the following based on a price per ton for both waste transportation and disposal.

Option 5 – 2012 Prices for Disposal and Transportation of MSW				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:				
From 100,001 to 150,000 tons:				
From 150,001 to 200,000 tons:				
From 200,001 to 250,000 tons:				

PRICE FORM 1

SERVICE FEE

(CONTINUED)

N/A

Option 6: Operate, Transport & Dispose – Proposed Prices for Operation of the City’s Transfer Station, Including Transportation, and Disposal of MSW:

Contractor to complete the following based on a price per ton for complete services including operation of the City’s transfer station, transportation of the waste to a Subtitle D landfill, and disposal of MSW in that landfill.

Option 6 – 2012 Prices for Operation of the City's Transfer Station, Transportation, and Disposal of MSW				
Annual Tonnage Range	Base Price (2012 \$/ton)			
Contract term	3 year	5 year	10 year	15 year
From 60,000 to 100,000 tons:				
From 100,001 to 150,000 tons:				
From 150,001 to 200,000 tons:				
From 200,001 to 250,000 tons:				

PRICE FORM 3
CERTIFICATION OF COST FORM

The Undersigned hereby certifies as follows:

1. That I, SEAN DUFFY, on behalf of FCR GREENSBORO, LLC.
_____ (PROPOSER) have personally and carefully examined the specifications and instructions for the work to be done for the City of Greensboro as set forth in this RFP, including the Contract Principles in Section 7 of this RFP.
2. That I, SEAN DUFFY, on behalf of FCR GREENSBORO, LLC.
_____ (PROPOSER) have made examination of the conditions in the City, the services applicable to the proposal, and all other relevant facts and circumstances, and fully understand the character of the work to be done for the City.
3. That, having made the necessary examination, the undersigned hereby proposes to furnish all materials, vehicles, equipment, storage and facilities, and to perform all labor and services which may be required to do said work upon the terms and conditions provided in the Contract, at the rates set forth on the Cost Forms that are attached hereto.

(See signature instructions below.)

PRICE FORM 3
CERTIFICATION OF COST FORM
(CONTINUED)

Dated this tenth day of MAY, 20 12.

PROPOSER


President/Partner/Owner Signature

SEAN DUFFY
President/Partner/Owner Printed Name

PAULA CALABRESE
Secretary

FCR GREENSBORO, LLC. d/b/a "ReCommunity"
Firm Name

The proposer is an ~~Individual~~ _____; Partnership _____; Corporation X or other business entity _____; and is authorized to do business in the state of North Carolina

Signature Instructions:

If business is a CORPORATION, name of the corporation should be listed, in full and both president and secretary must sign the form, OR if one signature is permitted by corporation by-laws, a copy of the by-laws shall be furnished to the City as part of the proposal.

If business is a PARTNERSHIP, the full name of each partner should be listed followed by d/b/a (doing business as) and firm or trade name; any one partner may sign the form. If the business is an INDIVIDUAL PROPRIETORSHIP, the name of the owner should appear followed by d/b/a and name of the company.

If business is operating as any other business entity than listed above, the name(s) of the authorized representative(s) should be listed and the authorized representative(s) must sign the form. A copy of the appropriate documents evidencing legal binding authority to sign on behalf of the entity shall be furnished to the City as part of the proposal.