

**Local Solution
For a Local
Problem**



A-1 SANDROCK
INC.

In Greensboro since 1979

Solid Waste Management Solutions

Proposal Response for City of Greensboro

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March 8, 2011

Mr. Ron Goodwin
Purchasing Manager
City of Greensboro Purchasing Department
300 West Washington Street
Greensboro, NC 27401

**RE: PROPOSAL SUBMITTAL—Letter of Intent
CITY OF GREENSBORO REQUEST FOR PROPOSALS # 37-11
MUNICIPAL SOLID WASTE MANAGEMENT SERVICES**

Dear Mr. Goodwin:

We are pleased to present this proposal to the City of Greensboro and its citizens. A-1 Sandrock Inc has operated in the Triad area since 1979, providing solid waste and aggregate solutions. Its owner, Gene Petty, has lived in Greensboro his entire life and has long standing ties within the community. In 2002, A-1 Sandrock, Inc. permitted and built Guilford County's first MSW transfer facility and white goods collection site. A-1 Sandrock has successfully operated several landfills and quarries in the Triad and has a long history of working with its surrounding communities. Our facilities have an exemplary compliance history, and our projects have met with little or no public opposition. A-1 Sandrock, Inc. will continue to work with the community and its leaders to provide the best solid waste solution for the next five years and prove to be a company that understands the city's needs in this dilemma.

In this proposal, you will find A-1 Sandrock, Inc. can provide a cost effective solution for the city of Greensboro and be a local partner for years to come. Our company and all of our resources are based here in Greensboro. We believe being a small, yet capable company with local ownership and management can provide the most effective and responsive service to suit Greensboro's needs. A-1 Sandrock, Inc. offers a management and operations staff that has been operating both MSW and C&D landfills in the Triad market for over three decades.

Thank you for reviewing our proposal and we look forward to working with you in the future.

Sincerely,

A-1 Sandrock, Inc.



Ronald E. Petty Sr.
President and Owner

PROPOSER'S STATEMENT OF ORGANIZATION

1. Full Name of Business Concern (Proposer):

A-1 Sandrock, Inc.

Principal Business Address:

2091 Bishop Road, Greensboro, NC 27406

2. Principal Contact Person(s) and Phone Numbers:

Ronnie Petty, Vice President (336) 736-2104

Gene Petty, President (336) 708-1602

Mike McFeeley, General Manager (336) 301-8411

3. Form of Business Concern (Corporation, Partnership, Joint Venture, Other):

A-1 Sandrock, Inc. is a C-corporation formed in the State of North Carolina.

4. Provide names of partners or officers as appropriate and indicate if the individual has the authority to sign on behalf of proposer. Provide proof of the ability of the individuals so named to legally bind the proposer.

| <u>Name</u> | <u>Address</u> | <u>Title</u> |
|-----------------------------------|---|-----------------------|
| 1. <u>Ronald Eugene Petty Sr.</u> | <u>3011 County Clare Rd, Greensboro</u> | <u>President</u> |
| 2. <u>Betty Bishop Petty</u> | <u>3011 County Clare Rd, Greensboro</u> | <u>Secretary</u> |
| 3. <u>Ronald E. Petty III</u> | <u>5045 Groometown Rd Greensboro</u> | <u>Vice President</u> |

If a corporation, in what state incorporated: North Carolina

Date Incorporated: 11 17 1987
Month Day Year

If a Joint Venture or Partnership, date of agreement: _____

Federal Employer Identification Number: 56-1588648

5. List all firms participating in this project (including the prime contractor, subcontractors, operators, major equipment suppliers, etc., if any):

| <u>Name</u> | <u>Address</u> | <u>Phone</u> |
|--|---|-----------------------|
| 1. <u>A-1 Sandrock, Inc.</u> | <u>2091 Bishop Rd, Greensboro, NC 27406</u> | <u>(336) 855-8195</u> |
| 2. <u>John Tucker & Associates</u> | <u>P.O. Box 297, Fuquay Varina NC 27526</u> | <u>(919) 567-0483</u> |
| 3. <u>Linder Industrial Equipment</u> | <u>600 Pegg Road , Greensboro, NC 27409</u> | <u>(336) 451-4380</u> |
| 4. <u>Road Machinery</u> | <u>P.O. Box 5392, Statesville, NC 28687</u> | <u>(800) 222-2564</u> |

6. Outline specific areas of responsibility for each firm listed in Question 5.

1. Will provide all landfill and solid waste service to City.
2. Will provide A-1 Sandrock Inc with expertise in landfill design and compliance.
3. Is a major equipment supplier to A-1 Sandrock, Inc.
4. Will supply landfill compactors to A-1 Sandrock, Inc.

7. Summarize the provisions of any agreement between the parties which assigns legal or financial liabilities or responsibilities.

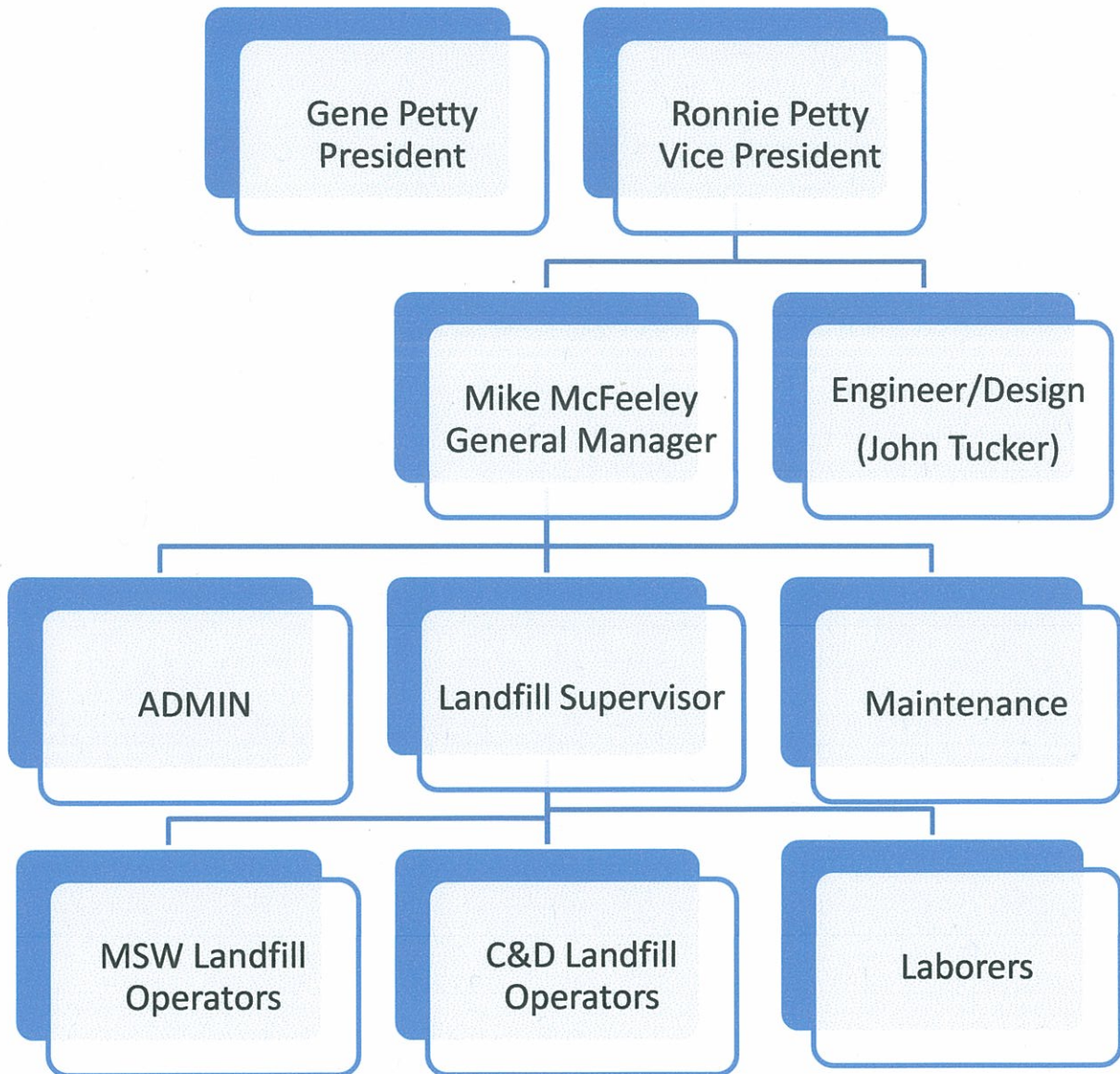
N/A

8. If any of the responding firm(s) are a partially or fully-owned subsidiary of another firm, or share common ownership with another firm, please identify the related firms and describe the relationships.

N/A

CHAPTER 3 STAFFING

ORGANIZATIONAL CHART FOR A-1 SANDROCK, INC.



Resume for Michael R. McFeeley

A. Name and Title

Michael R. McFeeley, General Manager

B. Assignment on City's Project

Will oversee the landfill operation and manage the landfill operations staff.

C. Name of Employer

A-1 Sandrock, Inc.

D. Years of Experience

Eighteen years of experience within the solid waste industry including MSW and C&D facility management, construction, waste transportation, compliance, field monitoring and occupational safety. Last two years with current employer. MOLO certified since 1996.

E. Education

Bachelor of Science in Environmental Planning, May 9, 1992. Bloomsburg University, Bloomsburg, PA.

F. Summary of Professional Training and Experience

A-1 Sandrock, Inc., Greensboro, NC.

(April 1, 2009 – Present)

General Manager for a construction and demolition landfill and recycling facility. Managed the landfill from the initial start-up, including staffing, equipment selection, and development and implementation of operational procedures. Developed the landfill customer base and market recycled commodities from the processing facility. Manage all operations, sales and administrative personnel, including employee selection, hiring, training and retention. Responsible for the implementation of all environmental and safety compliance programs. Manage all in-house site construction and off-site mobile crushing, grinding and demolition jobs.

WCA of High Point, High Point, NC.

(August 4, 2003 – February 19, 2009)

General Manager for a construction and demolition landfill, recycling facility and ten-truck roll-off hauling operation. Managed the landfill from the initial construction through start-up, including staffing, equipment selection, and development and implementation of operational procedures. Developed a strong landfill customer base of construction companies, demolition contractors and waste haulers throughout the Piedmont Triad market area. Actively market recycled commodities from the processing facility. Manage the daily hauling operations, including the recent acquisition of an additional eleven-truck operation. Developed an on-site equipment maintenance program for all heavy equipment and rolling stock. Manage the financial performance of all operations through budget preparation and tracking, weekly forecasting and productivity analysis. Manage all operations, sales and administrative personnel, including employee selection, hiring, training and retention. Responsible for both in-house and contract work.

Resume for Michael R. McFeeley (cont'd)

Waste Management, Inc. -Piedmont Landfill, Kernersville, NC. (October 30, 2000 – August 1, 2003)

District Manager for the Piedmont Landfill and Recycling Center, a regional MSW landfill accepting 1,500 tons per day, as well as two solid waste transfer stations in East Spencer, North Carolina and Danville, Virginia. Managed the financial performance of all three facilities, including annual budget preparation, weekly financial forecasting and daily financial performance tracking. Responsible for fleet asset management, including the implementation of maintenance programs, tracking of equipment hours and fuel costs, maintenance scheduling and fleet capital expenditures. Managed facility personnel, including employee selection, hiring, training and retention. Responsible for the implementation of all environmental and safety compliance programs. Supervised the daily operation of the landfill. Managed a transportation and disposal contract for the county-owned transfer station in Patrick County, Virginia.

J. Harman Saunders Construction, South Boston, VA. (June 18, 2000 – October 27, 2000)

Construction Supervisor Supervised the closure of a six-acre landfill cell at the Pittsylvania County Landfill in Dry Fork, Virginia.

Joyce Engineering, Inc., Greensboro, NC. (January 21, 1998 – June 15, 2000)

Environmental Scientist Provided environmental consulting and technical services to solid waste management facilities throughout North and South Carolina, Virginia and West Virginia. Project experience includes:

- **Superior Services Sycamore Landfill, Hurricane, West Virginia.** Provided oversight for the construction of a new landfill cell and closure of a completed cell, installation of leachate transfer lines and pump stations, and installation of an active landfill gas collection system and flare.
- **Waste Management Inc. Coble Road Landfill, Mecklenburg County, North Carolina.** Supervised the remediation of a leachate release from the closed landfill and supervised several improvements to the site drainage characteristics and final cover to decrease leachate production within the landfill.
- **Waste Management Inc., North and South Carolina.** Provided field services for six WMI landfills, including groundwater sampling, landfill gas and surface emissions monitoring, and active gas collection system operation.
- **Course Instructor.** Conducted on-site training courses for clients on the topics of landfill safety, stormwater pollution and spill control. Served as an instructor for Virginia Solid Waste Operator certification courses.

Waste Management, Inc., Piedmont Landfill, Kernersville, NC (July 17, 1995 – January 2, 1998)

Environmental Health and Safety Manager for Piedmont Landfill and Recycling Center, Danville Transfer Station, East Spencer Transfer Station and Winston-Salem Materials Recycling Facility. Managed environmental and safety compliance programs and reporting for all four facilities.

Resume for Michael R. McFeeley (cont'd)

Waste Management, Inc., Tullytown, PA.

(October 18, 1993-July 17, 1995)

Environmental Technician Coordinated and conducted environmental monitoring at Waste Management facilities throughout New Jersey, Pennsylvania and Maryland.

ETC Laboratories, Inc., Edison, NJ.

(June 1992 - October 15, 1993)

Lab Technician responsible for receipt, preparation and storage of environmental samples for analysis.

G. Professional References

D.H. Griffin, Sr., President, D.H. Griffin Companies
4700 Hilltop Road, Greensboro, North Carolina 27407

(336) 855-7030

Norbert Hector, President, MRR Southern
421 Raleighview Road, Raleigh, North Carolina 27610
fnhector@dhgc.com

(919) 835-3655

Chris Roof, General Manager, MRR Southern
421 Raleighview Road, Raleigh, North Carolina 27610
croof@mrrsouthern.com

(919) 835-3655

Dan Moore, P.G., Project Director, MRR Southern
421 Raleighview Road, Raleigh, North Carolina 27610
dmoore@mrrsouthern.com

(336) 253-0091

Jamie Lockhart, Account Manager, Hilco Transport
P.O. Box 35049, Greensboro, North Carolina 27425

(336) 273-9441 ext. 235

Charles Hiner, P.E., Senior Engineer, Golder & Associates
Charles_hiner@golder.com

(336) 852-4903

Resume for Ronald (Ronnie) Petty III

A. Name and Title

Ronald E. Petty III, Vice President

B. Assignment on City's Project

Ronnie will be the main contact to the city on any issues relating to management, customer service, and operation.

C. Name of Employer

A-1 Sandrock, Inc

D. Years of Experience

Nine years of experience in the solid waste industry within the Triad area including landfill operations, permitting, financial management and waste transportation. MOLO certified in June of 2011.

E. Education

Ronnie holds a Bachelor of Science degree from Greensboro College with specialties focused on Business Management and Economics. He graduated and completed the schools four-year program in only three years with a 3.0 GPA.

F. Summary of Professional Training and Experience

A-1 Sandrock, Inc., Greensboro, NC. (2002 – present)

Since school, Ronnie has worked for his family-owned and operated business as a laborer, equipment operator, scalehouse operator and manager. In 2006, he took over the management of A-1's newest construction and demolition site and handled all development and permitting issues with Guilford county and NCDENR. He now serves as vice president of A-1 Sandrock, Inc. and has expanded the company's revenue base and scope of services every year since 2006. In 2010, Ronnie opened a second sandrock quarry operation and is currently working to expand solid waste operations into other North Carolina markets.

Guilford Container Services, Greensboro, NC. (2005 – 2006)

From 2005 through 2006, Ronnie worked as a part time container truck driver hauling construction dumpsters from job sites throughout the Triad.

Absolute Recycling Contractors, LLC, Greensboro, NC. (June 1, 2009 – Present)

Ronnie was one of three founding members of ARC a waste hauling company in Greensboro, North Carolina. With skills he had learned in obtaining financing with A-1 Sandrock Inc, he started purchasing equipment for the hauling company. ARC started with 50 dumpsters and one truck and has grown to over 400 dumpsters and seven trucks. ARC acquired Guilford Container LLC in 2010 to

Resume for Ronald (Ronnie) Petty III (cont'd)

consolidate competition and to further grow the company. Ronnie is a managing partner of ARC and is very involved with daily operations of the company.

G. Professional References

Alfred Morton—Owner/Operator of Gold Hill Landfill in Randolph County (336) 382-2111

Walker Moffitt, previous owner of MAPCO Inc, now known as APAC Triad division (336) 465-1299

Randall Baker, manager of Abbey Green, Inc, a waste recycling facility in Winston-Salem (215) 962 0353

Betty Garrett, Guilford County Interim Director of Planning and Development (336)634-3334

Steve Bruce, General Manager - Carolina Division, Martin Marietta Materials (336) 389-6617

David Garrett, P.G., P.E., David Garrett & Associates (919) 418-4375

Resume for Ronald "Gene" Petty Sr.

A. Name and Title

Ronald Eugene Petty Sr. President of A-1 Sandrock Inc

B. Assignment on city project

Mr. Petty will have no day to day operation on the city project, only will provide council and experience to managers of A-1 Sandrock, Inc. that will be providing direct service to the city.

C. Name of Employer

A-1 Sandrock, Inc.

D. Years of Experience

Over forty years of experience as a business owner within the solid waste industry including landfill management, waste transportation, mining and construction.

E. Education

Mr. Petty graduated from Jamestown High School in 1957.

F. Summary of Professional Training and Experience

Mr. Petty founded A-1 Sandrock, Inc. in 1979 and has operated several related sites including landfills, sandrock quarries and transfer stations. Mr. Petty sited and permitted Guilford County's first MSW transfer station and first construction and demolition landfill under the new regulation in Guilford County. Mr. Petty has 40 years in the solid waste and aggregate field and supplies A-1 Sandrock, Inc. with valuable knowledge and direction for much of the daily operation of the company.

G. Professional References

David Garrett, P.G., P.E., David Garrett & Associates (919) 418-4375

Drew Eisenhower, Regional Vice President, Republic Waste Services (828) 234-4860

Norman Bunce, President, Capitol Container Services (919) 795-0990

H. Other Relevant Experience and Qualifications

Mr. Petty has extensive knowledge on how to handle large projects and will be able to provide A-1's managers consultation and experience on the management of the city landfill. He has learned these skills from years of managing large scale racing teams and businesses in the waste and construction industries. He has owned and operated race teams in NASCAR's highest levels of competition such

Resume for Ronald "Gene" Petty Sr. (cont'd)

as Sprint Cup and Nationwide Series and been very successful. He has been extremely influential in getting drivers careers off the ground by providing them with the tools to be successful.

Mr. Petty has also owned or has partnerships in three waste hauling companies since early 1990's. A-1 Sandrock, Inc. included a waste hauling company that was sold to Republic Waste in 2003. Mr. Petty started Guilford Container Services, LLC in 2002. He is now a partner in Absolute Recycling Contractors, LLC (known as ARC) through the acquisition of Guilford Container in 2010. ARC operates seven trucks with over four-hundred containers and provides waste services throughout the central Piedmont of North Carolina.

QUALIFICATION FORM 3
EXPERIENCE

The Proposed shall provide a minimum of three (3) but no more than five (5) references of the most recently awarded and serviced (but not necessarily completed) comparable projects.

1. Name of Agency: Guilford County, North Carolina

Address: 301 West Market Street, Greensboro, North Carolina 27402

Phone Number: (336) 634-3334

Principal Contact Person(s): Betty Garrett, Interim Director of Guilford County Planning

Year Contract Initiated: Franchise Granted in 2003

Project Description: A-1 Sandrock, Inc. privately owned construction and demolition landfill with permitting to handle asbestos and operate mechanized recycling line. This site is provided to accept 108,000 tons annually. The North Carolina solid waste permit number is #41-17.

2. Name of Agency: Guilford County, North Carolina

Address: 301 West Market Street, Greensboro 27407

Phone Number: (336) 634-3334

Principal Contact Person(s): Betty Garrett, Guilford County Interim Planning Director

Year Contract Initiated: Awarded County Franchise 2002

Cost of Work (\$): No Cost to County/Sold to Republic Waste

Project Description: A-1 Sandrock, Inc. sited and permitted **the county's first transfer station** and white goods collection site. The transfer station was built to handle Greensboro and Guilford County waste after the City announced that the White Street Landfill would eventually be closed. The transfer station received a franchise and special use permit from Guilford County at a time when the county and city were considering multiple solutions from private companies to handle their waste. The facility was sold to Republic Waste Services in 2004.

QUALIFICATION FORM 3

EXPERIENCE

(CONTINUED)

3. Name of Agency: North Carolina Department of Transportation (FEMA Project)

Address: S.L. Hall Office, P.O. Box 14996, Greensboro, NC 27415

Phone Number: (336) 334-3161

Principal Contact Person(s): Lane Hall (retired)

Year Contract Initiated: 2001

Cost of Work (\$): 600K/ Site Revenue 3M annually

Project Description: At the request of FEMA, A-1 Sandrock, Inc. used its former **privately-owned LCID site** on Bishop Road to accept storm debris from an ice storm in 2001. The company reacted quickly to the emergency and kept the facility open 24 hours, 7 days per week for 2 months to complete the project. All material was ground on site and sold to Corn Products Inc.

4. Name of Agency: Guilford County, North Carolina

Address: 301 West Market Street, Greensboro, NC 27402

Phone Number: (336) 634-3334

Principal Contact Person(s): Betty Garrett, Guilford County Interim Planning Director

Year Contract Initiated: Permit Granted by NC in 1987

Cost of Work (\$): N/A

Project Description: A-1 Sandrock, Inc. permitted and operated a construction and demolition landfill, North Carolina solid waste permit number #41-87-1, for over 15 years. The facility was permitted for 100K tons per year and was open until 2001 when site reached capacity.

QUALIFICATION FORM 3

EXPERIENCE

(CONTINUED)

5. Name of Agency: _____

Address: _____

Phone Number: _____

Principal Contact Person(s): _____

Year Contract Initiated: _____

Cost of Work (\$): _____

Project Description:

Chapter 5-- Project Approach

A-1 Sandrock, Inc. understands that the transition of the landfill operations is a major undertaking and represents a significant change for the City's staff. We will therefore take all necessary steps to ensure a seamless transition of operations from the city staff to our landfill crew. Upon receipt of an executed agreement, A-1 Sandrock, Inc. will immediately schedule a meeting with the city staff to coordinate the transition and discuss an implementation schedule. This meeting(s) will also serve as an opportunity for the City staff to outline specific concerns relating to the landfill operations and give A-1 Sandrock an opportunity to address those concerns. Once the implementation schedule has been established, we will take steps to acquire the necessary staff, equipment and materials required to operate the landfill.

The first step in the implementation process will be to establish the landfill operations staff. A-1 Sandrock's existing management staff will serve as the management for this project and are identified on the organizational chart in Chapter 3 of this proposal. We would like to give first consideration to those current City landfill staff that meet our employment criteria. Otherwise, positions may be filled by current A-1 Sandrock employees or recruited from the open job market. Once all positions have been filled, a roster of the operations staff will be provided to the City.

A-1 Sandrock, Inc. has evaluated the anticipated landfill volumes and we have determined that the following equipment will be necessary to operate the landfill:

1. (2) Terex TC400 Landfill Compactors;
2. (1) Komatsu D155AX Dozer;
3. (1) Komatsu D65 Dozer;
4. (1) Komatsu PC300 Excavator;
5. (1) 25-ton Articulated Dump Truck; and
6. (1) Water Truck.

We will be purchasing mostly new equipment to be provided by Linder Industrial Machinery and Road Machinery, or utilizing some of our existing equipment inventory. Due to the close proximity to our main location, we will have constant access to our entire equipment inventory, if needed. A-1 Sandrock, Inc. would entertain short term lease options for some of the sitting equipment at the landfill for a rebate on disposal services until our machinery arrives from the manufacturer. We have strong ties with our vendors throughout the local Piedmont area to provide us with any fuel, parts and equipment needed for this project.

A-1 Sandrock, Inc. will be using our independent engineers John Tucker, P.E. and David Garrett P.E, P.G. to handle any compliance and state regulatory matters that may arise. We will take all necessary measures to ensure that the landfill is operated in compliance with all permits and applicable regulations.

Chapter 6) Financial Stability and Statement

A-1 Sandroch Inc, considers its financial information of it and its owners to be confidential. In Accordance with City of Greensboro's RFP requirements, Chapter Six—financial stability and statement will be submitted in a separate sealed envelope marked "**Confidential Information—City Review Only**"

Chapter 7-- Financing Approach

A-1 Sandrock, Inc. will rely on long-standing relationships with financial institutions we have used for more than thirty years. A-1 Sandrock, Inc. and its owners are well known in the Greensboro area and has used several financing sources for its business operations and stays in good standing with its vendors. We will obtain our equipment financing from one or more of the following institutions:

1. Komatsu Financial
2. Cat Financial
3. Terex Financial

Komatsu Financial will be financing equipment on a five-year term for the dozers, excavators and articulated dump trucks. Financing for the landfill compactors will most likely be obtained from Terex Financial. We share a strong relationship with Fidelity Bank of Fuquay Varina, North Carolina, and can use existing credit lines, if necessary. We use Fidelity for savings, loans, and checking accounts and feel we have their support in obtaining this contract and needs that may arise. We have included a letter of credit from Fidelity Bank for your review.



3741 Farmington Drive
Greensboro, NC 27407

July 26, 2011

Mr. Ron Goodwin
Purchasing Manager
City of Greensboro, NC

Dear Mr. Goodwin:

This letter is in regards to the recent RFP from the city of Greensboro for landfill pricing. One of the companies selected for pricing is A1 Sandrock located here in Greensboro, NC.

Fidelity Bank has handled the deposit and credit needs for A1 Sandrock since 2009. Gene and Ronald Petty have owned and managed the business for over 25 years in different shapes and forms. Fidelity Bank, as well as myself, feel that A1 Sandrock and the Petty's are the type of quality business and people that would far exceed the expectations for this particular transaction.

We have handled various deposit accounts, merchant services, as well as equipment loans and an operating line of credit for A1 Sandrock. Both the company and the Petty's have shown outstanding credit worthiness. The bank stands behind A1 Sandrock and the capable management skills of its ownership.

Please feel free to contact me with any additional questions.

Regards,

Christopher C Hodgin
Vice President

Chapter 8--Implementation Schedule

Contract Award Date-----10/04/2011

A-1 Transition Team arrives-----10/05/2011

Equipment and Supplies-----10/5 thru 10/17

Contract Initiation-----10/18/2011

A-1 may have to use some rental or lease equipment to meet this timeline; we plan to purchase mainly new equipment that could take up to two months to receive on site. A-1 does have equipment at its Bishop Road site that may be used to help fill gaps until the new equipment arrives, and as previously stated A-1 will consider renting or leasing the city's current equipment until ours can arrive.

Chapter 9--Customer Service Procedures

A-1 Sandrock Inc takes pride in its customer relations and works hard to keep our name clean. A-1 will provide its Vice President Ronald E Petty III (Ronnie) to be the city's point of contact with all matters that pertain to this project and any issues that may arise. Ronnie's main office will be located on Bishop Road and will be able to be reached on cell phone or email. A-1 request that the city and its personal keep a daily log of any complaints or concerns from citizens or haulers and Mr. Petty will review and work to resolve within 24 hours or the next business working day. A-1 expects all of it employees and or sub contractors to act in a professional manner and holds it employees to strict guidelines set forth in our company handbook. If there is any action by one of our own or subcontractor, A-1 will take immediate action to remove the person from having any contact or handling of this contract with the city.

Chapter 10--Litigation History

A-1 Sandrock Inc has no litigation history to date.

SPACE INTENIONALLY LEFT BLANK

Chapter 11—Bonding Company Commitment Letter

BISA 9340 South Harlem, Bridgeview, IL 60455

In California dba "Bonds and Insurance Services"

California License # 0795489

Phone 708-598-5355

fax 708-598-6686

Friday, August 05, 2011

: A-1 Sandrock, Inc.

To Whom It May Concern:

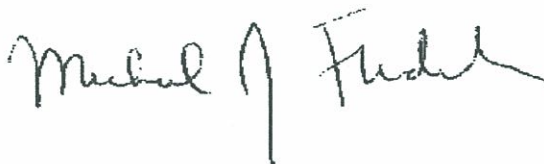
Please be advised that A-1 Sandrock, Inc., has been pre qualified by Axis Insurance Company – 303 West Madison St. Suite 500- Chicago, IL 60606- a " licensed and admitted", Best A15 Rated, Treasury listed bond company for a bonding support up to \$5,000,000.00 Single size projects.

Please note that this letter is an indication based on current underwriting information, and is subject to change and/or special terms and conditions. As always, Surety reserves the right to review all contact documents and the contractor at the time of any bond request, and as such, this shall not be construed as a binding commitment on the part of the Surety.

Further, larger bonds will be considered on an "as needed" basis and may be subject to further conditions.

Should you have any questions, or should you require further information, please feel free to contact the undersigned at 1-800-346-1031.

Thanks,



Michael Friedrich

Bond Manager

Chapter 13—Criminal Convictions/Environmental Violations

A-1 Sandrock Inc has had no criminal convictions in its entire history and no environmental violations in the last five years.

Chapter 14--NON-COLLUSION AFFIDAVIT OF PROPOSER

STATE OF NORTH CAROLINA)

)SS

COUNTY OF GUILFORD _____)

RONALD E. PETTY III, being duly sworn, deposes and says that:

1. He/She is Vice President of A-1 Sandrock Inc the proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such proposal;
3. Such proposal is genuine and is not a collusive or sham proposal;
4. Neither said proposer nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including this affiant, has in any way colluded, connived, or agreed, directly or indirectly, with any other proposer, firm or person to submit a collusive or sham proposal in connection with the Contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other proposer, firm, or person to fix the price or prices in the attached RFP, or of any other proposer, or to fix any overhead, profit or cost element of the proposal or the response of any other proposer, or to secure through any collusion, connivance, or unlawful agreement any advantage against the City of Greensboro, North Carolina or any person interested in the proposed Contract; and
5. The cost proposals in the attached RFP are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

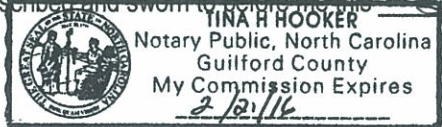
Ronald E. Petty III

(Signed)

Vice President

(Title)

Subscribed and sworn to before me this 5th day of August, 2011



Tina H Hooker

Notary Public, State of North Carolina

My Commission Expires: 2/21/16

Chapter 15—Independence Affidavit

A-1 Sandrock, Inc. feels it should disclose that one or more of its officers is related to an elected official. Ronald E. Petty Sr. the President of A-1 Sandrock, Inc. and Trudy Wade, an elected city official, are cousins. A-1 Sandrock, Inc. believes this is not a conflict of interest because the relationship is in no way tied to either party financially. Councilwoman Wade has voted for various issues relating to A-1 Sandrock Inc when she was a county commissioner. We understand if the City attorney or other council interprets this relationship differently and informs Wade not to vote on this issue.

SEE SIGNATURES NEXT PAGE

Independence Affidavit Cont....

Ronald E. Petty III

Signature

Ronald E. Petty III

Print Name

Vice President

Title

Date

Witness my hand and official notary seal/stamp at _____ the day and year written above

STATE OF _____)

)SS

COUNTY OF _____)

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared _____ (name) as _____ (title), of _____, an organization authorized to do business in the State of North Carolina, and acknowledged and executed the foregoing document as the proper official of _____ for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation. He/she is personally known to me or has produced _____ as identification.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal in the State and County aforesaid on this

5th day of August, 2011.

Tina H Hooker

NOTARY PUBLIC



My Commission Expires

Chapter 16—Drug-Free Work Place Certification

DRUG-FREE WORKPLACE

The undersigned vendor (firm) hereby certifies that

A-1 Sandrock Inc

does:

(Name of Company)

1. Publish a statement notifying employees that the unlawful manufacturing, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Proposer's Signature

Date: _____

CHAPTER 18 --Certification to Accuracy of Proposal

CERTIFICATION TO ACCURACY OF PROPOSAL

Proposer, by executing this form, hereby certifies and attests that all forms, affidavits and documents enclosed in the proposal package in support of its proposal are true and accurate. Failure by the proposer to attest to the truth and accuracy of such forms, affidavits and documents shall result in the proposal being deemed non-responsive and such proposal will not be considered.

The undersigned individual, being duly sworn, deposes and says that:

1. He/She is Vice President (title) of A-1 Sandrock Inc, the proposer, that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all forms, affidavits and documents submitted in support of such proposal;
3. All forms, affidavits and documents submitted in support of this proposal are true and accurate;
4. No information that should have been included in such forms, affidavits and documents has been omitted; and

[THIS SPACE INTENTIONALLY LEFT BLANK]

CERTIFICATION TO ACCURACY OF PROPOSAL

(CONTINUED)

5. No information that is included in such forms, affidavits or documents is false or misleading.

Ronald E. Petty

Signature

Ronald E. Petty

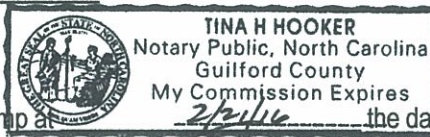
Print Name

Vice President

Title

8/5/2011

Date



Witness my hand and official notary seal/stamp at _____ the day and year written above

Tina H. Hooker

STATE OF North Carolina

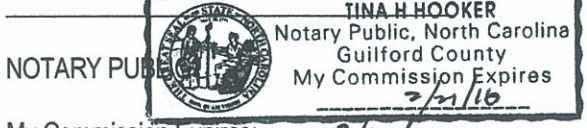
)SS

COUNTY OF Guilford

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Ronald E. Petty (name) as Vice President (title), of A-1 Suckrock, an organization authorized to do business in the State of North Carolina, and acknowledged and executed the foregoing document as the proper official of A-1 Suckrock for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation. He/she is personally known to me or has produced Deves Lane as identification.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal in the State and County aforesaid on this

5th day of August, 2011
Tina H Hooker



My Commission Expires: 2/21/16

CHAPTER 19—COST OF SERVICE

SERVICE FEE

BASE PROPOSAL – PHASE III MSW OPERATIONS

The service fee to be charged to the City for Contractor to provide services as defined in Section 7 of this RFP for the landfilling of municipal solid waste as delivered to the Phase III unit of the White Street Landfill are to be presented in the following table. A service fee must be provided to cover each range of tonnage.

| Monthly Tonnage Range | Fee Per Ton Disposed |
|-----------------------------------|----------------------|
| 5,000 up to 10,000 Tons Disposed | \$ 20.00 |
| 10,001 up to 15,000 Tons Disposed | \$ 20.00 |
| 15,001 up to 20,000 Tons Disposed | \$ 18.00 |
| 20,001 Tons and Above Disposed | \$ 18.00 |

Contractor's preferred adjustment method for the variable component

- Frequency N/A
- Index N/A
- Percentage of Preferred Index N/A

ADDITIVE ALTERNATE – PHASE II C&D OPERATIONS

In addition to the operation of the Phase III MSW unit, the City may choose to include the operations of the Phase II C&D unit under this contract. The service fee to be charged to the City for Contractor to provide services as defined in Section 7 of this RFP for the landfilling of C&D waste delivered to the Phase II unit of the White Street Landfill are to be presented in the following table. A service fee must be provided to cover each range of tonnage.

| Monthly Tonnage Range | Fee Per Ton Disposed |
|----------------------------------|----------------------|
| 1,000 up to 4,000 Tons Disposed | \$ 15.00 |
| 4,001 up to 8,000 Tons Disposed | \$ 15.00 |
| 8,001 up to 12,000 Tons Disposed | \$ 15.00 |
| 12,001 Tons and Above Disposed | \$ 15.00 |

Contractor's preferred adjustment method for the variable component

- Frequency N/A
- Index N/A
- Percentage of Preferred Index N/A

PRICE FORM 2
OTHER FINANCIAL INCENTIVES

If contractor proposes to provide a payment to the City for use of City assets, describe the proposed terms below, including listing of assets proposed, frequency of payment (monthly, annually, etc.), payment value, anticipated date of initial payment, etc.

N/A
